



Abstract

Relationship between Digital Financial Inclusion and Country Development [†]

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1. Objectives

Improvements in ICT, digitization, and changes in individuals' behavior have contributed to the global transformation of the financial sector. The significance of digital channels lies in the fact that individuals can achieve a higher level of satisfaction by using the wide range of features banks provide via digital services [1]. Additionally, digital financial services (DFSs) can improve the state and reduce the gap in financial inclusion, especially in developing countries [2]. Therefore, possessing the required level of digital skills is essential in the digital economy [3–5].

Given that income represents a driver for executing digital banking activities, the main questions to be answered concern whether there is a linear relationship between the level of county development and the following variables:

- 1. Owning a financial institution account;
- 2. Using a mobile phone or the Internet to pay bills;
- 3. Making a digital in-store merchant payment using a mobile phone;
- 4. Receiving digital payments.

2. Methodology

The authors gathered data from publicly available databases for 116 countries worldwide in 2021 to examine the relationship between development and the mentioned variables. The development was measured according to the Gross National Income per capita (GNI p.c.). The data for the variables related to financial inclusion were gathered from the Global Findex database 2021. All of the studied variables were measured in a percentage of individuals. The authors used correlation analyses to examine the relationship between development and financial inclusion.

3. Results

The correlation analysis results show a statistically significant strong positive linear relationship between the development of a country and the following variables: (1) owning a financial institution account, (2) using a mobile phone or the Internet to pay bills, and (3) receiving digital payments. The authors found a moderately strong relationship between making a digital in-store merchant payment using a mobile phone and the level of development. These findings are in line with prior studies [6–15], and support the critical role that income, i.e., country development, plays in determining the use of digital banking services by citizens, and vice versa.



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4. Implications

This study's findings provide valuable insights into financial inclusion in the development context. The results represent a foundation for governments and bank managers to improve the affordability and accessibility of digital services for their citizens. Thus, the results emphasize the critical importance of addressing the financial inclusion challenge, particularly in low- and lower-middle-income countries (e.g., Sierra Leone, Cambodia, Egypt, Tunisia, Gaza and the West Bank, Tajikistan, Pakistan, Lebanon, Nicaragua), highlighting the essential role of relevant bodies.

5. Originality Value

No recent study has investigated the relationship between development and the usage of digital banking services globally using the latest available data for 2021. Regarding this, it is important to investigate individuals' behavior in times of COVID-19 regarding country development, considering the critical role of digital financial services.

6. Contributions

This paper will expand the literature in this research area, considering that no similar study has examined the relationship between development and individuals' behavior related to digital banking services using the latest available data and the new variable of making a digital in-store merchant payment using a mobile phone.

Author Contributions: Conceptualization, M.A. and I.D.; methodology, M.A.; software, M.A.; validation, I.D.; formal analysis, I.D.; investigation, M.A.; resources, M.A. and I.D.; data curation, M.A.; writing—original draft preparation, M.A. and I.D.; writing—review and editing, M.A. and I.D.; visualization, M.A. and I.D.; supervision, I.D.; project administration, M.A. and I.D.; funding acquisition, M.A. and I.D. All authors have read and agreed to the published version of the manuscript.

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