



# Article An Introduction to a Novel and Rapid nZEB Skill-Mapping and Qualification Framework Methodology

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**Abstract:** Successful design and construction processes aiming towards nearly zero energy building (nZEB) standards are a challenge for the whole construction industry in Europe. Realizing nZEB buildings requires innovative design processes, and technologies based on an integrated design approach facilitated by multidisciplinary work teams. The collaboration between architects, engineers, technical experts and building managers, is essential. Therefore, it is necessary to identify the specific involvement of each profession in order to develop mutual understanding of each others' disciplines. Additionally, it is vital to provide professionals with the skills needed to achieve optimal nZEB construction and retrofitting in terms of quality, energy efficiency and cost effectiveness. However, this approach is not yet common, as the building sector is still very fragmented. The EU-funded H2020 project PROF/TRAC aims to tackle this issue by developing an Open Training Platform and a methodology for fast and valid co-creation of interdisciplinary qualification schemes for task-based Continuous Professional Development (CPD) for all professions involved. A common methodology for the mapping of skills and qualifications in the form of an Excel tool was developed as a basis, together with a guidance document. This paper presents the skill-mapping methodology, the use of its results to develop national roadmaps, and the BUILD UP Skills advisor app.

**Keywords:** Nearly Zero Energy Building (nZEB); sustainable construction; construction skills; skills gap; skills mapping methodology; multidisciplinary; certification structures; Continuing Professional Development; EU funding; BUILD UP Skills advisor app

# 1. Introduction

Cities consume three quarters of the world's natural resources. Globally, buildings account for about 40% of energy use, approximately 25% of global water use and circa 30% of greenhouse gas emissions [1]. The residential building stock was responsible for about one quarter of total energy consumption in 2014. This consumption, together with non-residential buildings' consumption, reached about 38% of the final energy consumption, representing the largest energy-consuming sector in Europe [2]. In addition to the resource aspects, buildings have a major impact on social and health aspects. On average, humans living in urban settings spend up to 90% of each day inside buildings [3]. Hence, the quality of the built environment influences their health, comfort, security, and ways of cooperating with each other. For this reason, European energy and climate policies have ambitious climate goals, which are reflected in the Low-Carbon Europe Roadmap 2050. The European Commission has emphasized the importance of achieving these objectives with its recasting of the

Energy Performance of Buildings Directive (EPBD), stating that new buildings built from 2021 onwards will have to be nZEB.

However, while acknowledging the relevance of nZEB, there has not yet been an empirical demonstration of an optimal design approach. The nature of projects where the ultimate goal is to deliver a nZEB is more complex than that of standard projects [4]. This is due to the increased number of people involved, in addition to the modified technical knowledge [5]. Furthermore, the supply chains of new sustainable building materials are more distributed than for conventional ones. Sustainable buildings require high-tech components, which are supplied by specialized companies, e.g., building control technologies or use of solar energy. Thus, various sorts of new services and consultancies become important, as a high level of expertise is required to solve the complex problems of building sustainably [6].

In addition, various studies and reports have revealed an actual lack of knowledge and understanding the sustainability concept among practitioners in the field [5–10]. Lack of knowledge, trust, and communication between various stakeholders of the lifecycle stages of a building have also been identified as a main barrier [5,11]. This leads to the question as to whether this lack of specialized knowledge is one of the reasons for the underperformance of sustainable buildings [5].

The codes, standards and procedures have created lively debates and increased awareness within the building industry globally regarding the actions required to tackle climate change [12]. In this context, the design process needs to be a collaborative effort between all stakeholders. There is a substantial need for professionals, such as architects and engineers, to be specifically educated in an integrated design approach and trained to work in cross-disciplinary teams [13]. Previous efforts in integrated design have been undertaken in order to push development forward, for instance by the EU-funded project IDES-EDU. However, it is vital to include specific skills to cope with nZEB challenges in cross-disciplinary teams, which has not been sufficiently addressed by previous research. Moreover it is essential that educational institutions foster professionals with such knowledge, skills and competences.

Thus, energy performance optimization of buildings requires an integrated design approach and cross-disciplinary teamwork to optimize the building's energy use and the quality of indoor environments, while satisfying the occupants' needs [3]. Traditional engineering courses are regularly updated to cover emerging engineering technologies with regard to, for instance, solar and wind energy modules, which are added to mechanical and electrical engineering courses, instead of holistic approaches [12]. According to Yang, Ergan and Knox [14], an advanced nZEB design requires effective and efficient sharing of information among members from different disciplines in an Integrated Design Group (IDG) in order to make wise decisions about selecting the right set of energy retrofit design options. This could be achieved by introducing Integrated Product Design (IPD) into the nZEB design process. This method is able to cope with the technical, as well as aesthetic, issues that need to be solved in an integrated building design. It focuses on the creative element in the process, in order to identify new opportunities and produce innovative solutions in a new building design. Therefore, the architect's ability to see new possibilities and to work strategically and interdisciplinary by designing an architecture that engages with engineering parameters is crucial [15]. IPD is highly collaborative and iterative in nature, and can involve the participation of various disciplines in addition to architects, such as engineers, contractors and project managers, from the inception of a project [13,15].

To enforce this integrated design approach, the EU funded Horizon 2020 project PROF/TRAC was set-up to define the main concepts and develop cross-disciplinary expertise in integrated energy-efficient building design for nZEB, following previous projects, such as IDES-EDU [13]. This paper presents part of its results; specifically, a Qualification Framework and methodology for fast and valid co-creation of interdisciplinary qualification schemes for task-based CPD for all nZEB professionals involved. This methodology can be applied to new nZEB constructions, as well as to retrofitting, within both the residential and non-residential sectors. This paper describes the results of newly developed cross-disciplinary methodologies established by seven different

educational institutions in Europe. Finally, it explains and discusses the challenges encountered during development and implementation across different professions and countries, and concludes with further research recommendations.

The PROF/TRAC approach to tackle the issue of up-skilling the professions involved is threefold. First, the lack of knowledge described above is quantified by mapping the required skills and current skill gaps of professionals with regard to nZEB-related technologies and interdisciplinary skills. Second, the challenge of producing the right information on available qualifications and training materials is addressed. PROF/TRAC developed a repository of training material for free use in education and post-initial education in the Open Training Platform on its project website. This is mainly based on the results of the IDES-EDU project [13]. Furthermore, PROF/TRAC pilots, how the BUILD UP Skills advisor app (H2020 projects BUS\_N@W and BUStoB) can be used to transfer CPD information and short 'update trainings' to nZEB professionals in the Netherlands. Thirdly, PROF/TRAC develops a task-based European qualification scheme as part of a lifelong learning process for continuous development and up-skilling of professionals. This qualification scheme will also be used to implement the narrowcasting in the BUILD UP Skills advisor app (ISSO, Rotterdam, The Netherlands). The expected users will mainly be training institutions, which will use the developed tools in order to prepare new training materials in the field of nZEB. Another group of users foreseen includes branch/trade organizations that represent several of the professions involved.

#### 2. Methodology

#### 2.1. Introduction to the Common Methodology for the Mapping of Skills

The first task has been the design of a common methodology for the mapping of skills, which consists of:

- 1. A mapping and comparison of the required nZEB skills versus present nZEB skills of professions involved in nZEB construction and retrofitting. This should provide an indication of the current skills gaps and mismatches;
- 2. An inventory of professions and interdisciplinary skills involved, technologies applied, existing qualifications, knowledge sources, education programs, post-initial training supply and accreditation/ certification structures;
- 3. Visualization of all technologies, interdisciplinary skills and involved professions. Figure 1 gives an overview of some of the visualisations.

Since the definition of skill levels is vital, they have been described in detail in the guidelines, together with the definitions used for involved professions in order to make the results better comparable. An important accelerator was the use of the right EU terms, in accordance with the Bologna declaration of 2010, as a foundation. Table 1 lists the various skill levels applied.

Skill-Level	Not Applicable/No Knowledge and Skills Required
1	Has little knowledge and skills with respect to the relevant field/technology
2	Understands basic knowledge and has practical skills within the field, is able to solve problems by selecting and applying basic methods, tools, materials and information
3	Has comprehensive, factual and theoretical knowledge, is capable of solving problems within the field
4	Has advanced knowledge involving a critical understanding of theories and principles and skills, required to solve complex and unpredictable problems in the field and is aware of the boundaries
5	Has specialized knowledge and problem-solving skills, partly at the forefront of knowledge in the field, in order to develop new knowledge and procedures and to integrate knowledge from different fields

#### **Table 1.** Definition of the skill levels used in PROF/TRAC.

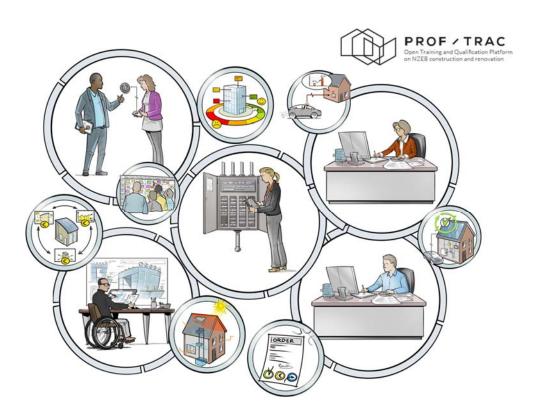
The main idea of the skills mapping methodology was to support EU Member States in executing the skills mapping in a fast and practical way. The following actions were foreseen in the methodology for each country:

- 1. Creating an inventory of involved professions, number of professionals and their education levels (Table 2 gives an excerpt of involved professions);
- 2. Creating an inventory of existing qualifications;
- 3. Creating an inventory of available education programs;
- 4. Creating an inventory of post-initial trainings (CPD);
- 5. Creating an inventory of accreditation and certification structures;
- 6. Creating an inventory of applied nZEB building and installation technologies;
- 7. Creating an overview of required interdisciplinary skills;
- 8. Mapping the applied building and installation technologies with the involved professions and their EQF levels by national experts;
- 9. Mapping the required interdisciplinary skills with the involved professions and their EQF levels (European Qualification Framework) by national experts.

Profession	Definition of the Professions (Proposal)	EQF
Architect	The designer of buildings for human occupancy or use, who: (a) visualizes the design and; (b) supervises the building construction process	5–8
Engineer	The designer of materials, structures and systems, considering the limitations imposed by practicality, regulation, safety and cost	5–8
Mechanical Engineer	Engineer of HVAC and plumbing installations	5–8
Electrical Engineer	Engineer of electrical and lighting installations, communication systems	5–8
Construction Engineer	Engineer, who deals with statics, mechanics, solid mechanics and with the conception, analysis, design and construction of components or assemblies to resist loads arising from internal and external forces.	5–8
Building Engineer	Engineer of the building: design, drawings, materialization, details, acoustics	5–8
Project manager	The person responsible for the planning, execution and closing of any (nZEB) building project	5–8
Project developer	The project developer takes responsibility for the associated risks involved in the building process for the customer and hands over the project to the tenant/buyer after completion and use of the building	5–8
Manager building process	The person responsible for quality assurance during on-site construction works in the realization of nZEB buildings	5–8
Building owner/Facility Manager	The person responsible to maintain the property as it was built (including facility management)	1–8
Financial manager	The person responsible for all finances involved during planning, execution and closing of any (nZEB) building project	5–8
Procurer	The person responsible for facilitating the process of nZEB tenders and (sub-) contracts	5–8

Table 2. Excerpt of the inventory of involved professions defined in PROF/TRAC.

It is important to remark that actions eight and nine describe the gaps between the present and required skills in nZEB. The national roadmaps (see Section 2.3) used these results as starting point.



**Figure 1.** Visualizations of professions and technologies involved developed for the BUILD UP Skills Advisor App.

# 2.2. Execution with Small Groups of Experts

The second step was selecting professionals in seven member states to form small focus groups of four to six experts. The required professionals were defined as architect, engineer, building manager, and project developer. The experts selected had actual, high-level experience in realizing and maintaining nZEB buildings (new and renovated). The criteria that helped to select each of the experts were:

- 1. To have proven experience with nZEB (as architect, engineer, project manager, building company or installation company, project developer, teacher/trainer, building manager or scientist);
- 2. To know the national market of nZEB;
- 3. To have an interdisciplinary overview of actors involved in the nZEB construction and maintenance value chain;
- 4. To be able to not only use one approach on nZEB, but to recognize the value of other approaches (Passiv Haus, Active House, Zero Energy Bill, etc.);
- 5. To know available relevant education and/or post-initial trainings;
- 6. To be able to answer the skills mapping methodology questions or be able to find people who could provide answers (relevant expertise or network);
- 7. To support EU projects like PROF/TRAC and be personally motivated and committed to use the results;
- 8. To have good communication skills, knowledge of language and ICT.

These national experts were trained in the skill-mapping methodology in a short 30 min training during the first PROF/TRAC train the trainer event. As a result, raw first versions of the national results were presented at this event, compared and discussed between the experts present. Finally, the trained expert groups executed the skill mapping in their own countries.

As a validation, the results of the skill mappings delivered by the expert groups were then validated through the project consortium, e.g., regarding the skills of architects, the Architects' Council of Europe had a CPD expert reviewing them for all undertaken countries. This action was the outset for developing a generic nZEB qualification scheme for the involved professions (see Section 2.4).

#### 2.3. Roadmap Development

PROF / TRAC

Roadmap – [country name]

PROF / TRAC

This was followed by the development of national roadmaps. In this task, each pilot country developed a roadmap on how to address and close the uncovered skill gaps. Each of the developed roadmaps focused on the successful national implementation of nZEB trainings for professionals, linked to the upcoming PROF/TRAC EU nZEB qualification scheme. The aim of each document was to identify measures to overcome barriers and skills gaps for a successful national implementation of nZEB training for professionals. The roadmap format was elaborated at a detailed level, so that it could easily be used as a writing guide. During the writing phase, several best-practice examples for improving the format were discussed in the consortium, resulting in an improved roadmap template, which is outlined in Figure 2.

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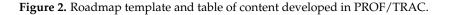
#### Roadmap Summary

List of abbreviations and definitions

- 1 Introduction
  - 1.1 Guidance of this report
- 2 Demands for skilled professionals—results skills mapping
  - 2.1 Skills mapping Methodology
    - 2.1.1 Definition of the current professions
    - 2.1.2 Education levels
    - 2.1.3 nZEB-building and installation technologies
    - 2.1.4 Definition of required interdisciplinary skills
    - 2.1.5 Definition of Skills levels used
  - 2.2 Current professions in [Country Name]
  - 2.3 New skills and specialisms in [country name]
    - 2.3.1 Integrated picture
    - 2.3.2 Conclusions and recommendations
  - Opportunities and barriers in [Country Name]
    - 3.1 Expected development of the National market for nZEB
    - 3.2 Education system
    - 3.3 Drivers in the market
    - 3.4 Drivers in education
    - 3.5 Barriers in the market
    - 3.6 Barriers in education
    - 3.7 Recommendations on overcoming the barriers
- 4 Roadmap plan
  - 4.1 Action clusters and points
  - 4.2 Explanation of roadmap Action points
- 5 Authors

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6 References



The first part of the document provides a brief summary of requirements for skilled professionals, as a result of national skill mapping. This part of the report is focused on the national definition of professions involved in nZEB construction and retrofitting, as well as the description of their present and required skills. Additionally, it includes a short description of the skill mapping methodology, in order to show the demand for skilled professionals on the market, as well as the overview of the most noteworthy conclusions for each profession.

The second part of the document deals with the opportunities and barriers to the objective of the PROF/TRAC project, and covers areas such as:

- Expected development of the national market for nZEB;
- Drivers and barriers to the market;
- Education system;
- Drivers and barriers in education;
- Recommendations on overcoming the barriers.

Finally, the third part of the document presents the roadmap plan for this specific country, including proposed national actions. By identifying specific actions, it is believed that the roadmap could become a tool for implementing change in the building sector, but in particular for the implementation of changes to the qualifications and skills of building professionals in each country based on the skill mapping methodology. Implementation of the roadmap will allow ensuring that relevant professionals in the building sector have the necessary knowledge and skills for the design, construction and operation of nZEB buildings.

# 2.4. Development of the PROF/TRAC nZEB Qualification Framework

The development of the PROF/TRAC nZEB Qualification Framework is further elaborated here, while the actual content of the framework is currently being finalized, and will be available on the project website from December 2017 onwards. It consists of several components:

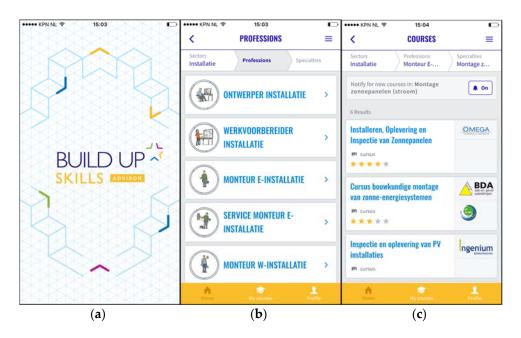
- 1. Four different macro areas of expertise: Energy management, Energy production, Energy reduction and Interdisciplinary skills;
- 2. General or non-task-specific knowledge and skills;
- 3. Subtasks related to project phases and work fields;
- 4. The required skill levels (results from the skills mapping).

Table 3 depicts the qualification framework for the example of the heat pump technology.

The PROF/TRAC nZEB Qualification Framework is used in the BUILD UP Skills advisor app to narrowcast training content related to involved professions, technologies and interdisciplinary skills. When the nZEB Qualification Framework is finalized, it will be first used in the Netherlands in Dutch and on an EU level in English, in order to provide fast and effective insights into available CPD supply. The described professional tasks will be used as a filter, to further narrow down the relevant CPD supply. Here the professionals will be able to find technology, interdisciplinary and task-specific training content within four navigation steps. Figure 3 depicts the app. The first screen is the splash-screen. On the second screen you can select your profession. Based on the profession you selected, the CPD-training supply is filtered for the best fit.

	Technology Nr.														
EP5	Planning and design of heat pump installations	water,	producti making u rature and	se of an e d bringin	energy so g it to a h	ource with higher ter	hlow								
Project phase	General description and subtasks	Workfield													
		Architecture	Mechanical Engineering	Electrical Engineering	Structural engineering	Construction management	Financing and procurement	Building management							
General	General knowledge of heat pumps, design and application	1	4	2	1	1	1	1							
	Understands the basic working and application of heat pumps, is able to explain and discuss.	x	x	x	x	x	x	x							
	Is aware of types of available heat sources for use with heat pumps, understands the influence of source temperature on energy efficiency.		x	x											
Pre design	Performance of a feasibility study	2	5	3	1	1	1	-							
Design	Detailed engineering of the heat pump system	2	5	3	1	1	1	-							
Contracting	Specification of heat pumps for contracting purpose	-	4	2	-	-	2	-							
Realisation	Can manage, instructs and audit contractors during realisation of a heat pump system	2	4	2	-	2	-	-							
Commissioning	Can commission a heat pump system under all conditions (full, partial load, seasonal performance)	2	4	2	-	-	-	2							
Use	Setting up a maintenance plan and user instruction	-	4	-	-	-	-	2							

# Table 3. PROF/TRAC Qualification Framework for the heat pump technology.



**Figure 3.** Integration with the BUILD UP Skills advisor app with Dutch content (English content expected at the end of 2017) (**a**) splash screen; (**b**) selection of profession; (**c**) CPD-training supply for the selected profession

#### 3. Results

One of PROF/TRAC's main outputs is the mapping of the professions concerned in nZEB construction and retrofitting including a mapping of the required specific skills versus the present available skills. This includes the mapping of the technologies involved, interdisciplinary skills, existing qualifications, knowledge sources, education programs, post-initial training supply and accreditation and certification structures. While skills related to technology focus on nZEB related issues are grouped in different energy related items, according to the Trias Energetica concept (energy reduction, production and efficiency/management), interdisciplinary skills focus on the direct relations and interaction points between the different disciplines in the building sector [16].

The first step in PROF/TRAC was the mapping of existing skills and qualifications in the EU. Starting from the real skills situation in each country and comparing these with the required skills for developing and maintaining nZEBs. PROF/TRAC developed a common methodology for the mapping of skills and qualifications by categorizing technologies, interdisciplinary skills and professions involved. Seven PROF/TRAC pilot countries mapped the current and required skills of professionals on nZEB technologies and skills, together with the existing qualifications in their country. The gaps between current and required skills identify the need for additional training in order to obtain skills and knowledge necessary to successfully construct or refurbish nZEB buildings. Tables 4 and 5 contain a part of the skills mapping results from the Netherlands and Spain, the higher the level (from 1–5) the larger the gap between current and expected nZEB knowledge and skills.

E	Technology,			4	Archi	itect					E	uild	ling	Engi	inee	•			Co	nstr	uctio	n En	gine	er	_
CODE	Interdiscipli-Nary Skills and Professions	current	nZEB	Gap	1	2	e	4	5	current	nZEB	Gap	-	2	e	4	ß	current	nZEB	Gap	1	2	e	4	ъ
Μ								E	nerg	y M	anag	gem	ent												
EM1	Smart grid systems	1	1	0						1	1	0						0	0	0					
EM2	Domotic systems	1	3	2						1	1	0						0	0	0					
EM3	Building management systems	1	2	1						1	1	0						0	0	0					
Р								I	Ener	gy P	rodu	ictio	on												
EP1	Geothermal energy	0	1	1						0	0	0						0	0	0					
EP2	Biomass	0	1	1						0	0	0						0	0	0					
EP3	Biogass	0	1	1						0	0	0						0	0	0					
EP4	Districtheating and cooling	1	2	1						1	0	0						0	0	0					
EP5	Heatpumps	1	2	1						1	1	0						1	1	0					
EP6	Solar power systems for electricity generation	2	3	1						2	2	0						1	1	0					
EP7	Solar thermal systems for cooling generation	1	1	0						1	1	0						1	1	0					
EP8	Solar thermal systems for domestic hot water and/or heating generation)	2	1	0						1	1	0						1	1	0					
EP9	Mini wind power	0	1	1						0	1	1						0	2	2					
EP10	Combined Heat and Power (CHP)	0	1	1						0	1	1						0	1	1					

Table 4. PROF/TRAC skills mapping result for the Netherlands, 2016.

Table 4. (	Cont.
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OE	Technology,			1	Archi	itect	:				E	Build	ding	Eng	inee	r			Co	nstr	uctio	on En	gine	er	
CODE	Interdiscipli-Nary Skills and Professions	current	nZEB	Gap	1	7	e	4	n	current	nZEB	Gap	1	6	e	4	ъ	current	nZEB	Gap	1	2	ε	4	ß
R									Ene	rgy l	Redu	ictic	on												
ER1	Insulation	3	4	1						4	5	1						3	2	0					
ER2	Air tightness building	3	4	1						4	5	1						2	2	0					
ER3	Micro climates	2	4	2						3	2	0						1	2	1					
ER4	Envelope systems	2	4	2						3	3	0						1	3	2					
ER5	Hot water systems	1	2	1						1	1	0						1	0	0					
ER6	Window and/or glazing systems	3	3	0						4	4	0						2	2	0					
ER7	Heating and cooling emission systems	2	3	1						2	2	0						1	1	0					
ER8	Electric heating systems	1	1	0						1	1	0						1	1	0					
ER9	Artificial lighting systems	2	2	0						2	2	0						1	1	0					
ER10	Ventilation systems	2	2	0						2	2	0						1	1	0					
S								In	terdi	iscip	lina	ry S	kills	6											
IS1	Communication	4	5	1						3	3	0						3	3	0					
IS2	Information management	4	4	0						4	3	0						3	3	0					
IS3	Collaboration	3	4	1						3	3	0						2	3	1					
IS4	Quality assurance	3	4	1						3	4	1						4	4	0					
IS5	Sustainable architectural design	4	5	1						3	3	0						2	3	1					
IS6	Integrated design	3	4	1						3	3	0						3	3	0					
IS7	Sustainable building materials	3	4	1						3	5	2						2	2	0					
IS8	Sustainable installation materials	2	2	0						2	2	0						1	1	0					
IS9	Environmental (indoor) quality	3	3	0						2	2	0						1	1	0					
IS10	Economics	3	3	0						2	2	0						2	3	1					
IS11	Procurement	2	3	1						2	1	0						2	1	0					

 Table 5. PROF/TRAC skills mapping result for Spain, 2016.

CODE	Technology,	Technica	l Architect	Architect	Technical Industrial Engineer
CO	Interdiscipli-Nary Skills and Professions	current nZEB Gap 1	<b>7 8 9 2</b>	current nZEB Gap 1 2 3 4	5 current nZEB Gap 1 2 3 4 5
Μ			Energ	y Management	
EM1	Smart grid systems	1   1   0		2 2 0	2 2 0
EM2	Domotic systems	2 2 0		3 3 0	3 2 0
EM3	Building management systems	1 2 1		2 3 1	2 2 0

# Table 5. Cont.

DE	Technology,		Т	echn	ical .	Arch	itect	t					Arch	itect				Te	chni	ical 1	[ndu	ıstria	l En	gine	er
CODE	Interdiscipli-Nary Skills and	ent	EB	ф						urrent	EB	ų						ent	EB	<u></u> ф					
	Professions	current	nZEB	Gap		7	°.	4	ъ	curr	nZEB	Gap	1	7	3	4	ъ.	current	nZEB	Gap		6	ε	4	ß
Р									Ener	gy P	rodu	actic	n			1						1			
EP1	Geothermal energy	1	2	1						3	3	0						1	2	1					
EP2	Biomass	1	2	1						3	3	0						2	2	0					
EP3	Biogass	1	2	1						1	3	2						2	2	0					
EP4	District heating and cooling	1	2	1						2	3	1						2	2	0					
EP5	Heatpumps	2	2	0						3	3	0						2	2	0					
EP6	Solar power systems for electricity generation	1	2	1						2	3	1						2	2	0					
EP7	Solar thermal systems for cooling generation	1	2	1						1	3	2						2	2	0					
EP8	Solar thermal systems for domestic hot water and/or heating generation)	2	2	0						3	3	0						3	2	0					
EP9	Mini wind power	1	2	1						1	3	2						1	2	1					
EP10	Combined Heat and Power (CHP)	1	2	1						2	3	1						2	2	0					
R									Ener	rgy I	Redu	ictio	n												
ER1	Insulation	3	3	0						4	5	1						3	3	0					
ER2	Air tightness building	3	3	0						4	5	1						1	3	2					
ER3	Micro climates	1	1	0						3	4	1						2	1	0					
ER4	Envelope systems	3	3	0						4	5	1						2	2	0					
ER5	Hot water systems	2	2	0						3	3	0						2	2	0					
ER6	Window and/or glazing systems	3	3	0						4	5	1						2	3	1					
ER7	Heating and cooling emission systems	2	2	0						2	3	1						2	2	0					
ER8	Electric heating systems	2	2	0						2	3	1						3	2	0					
ER9	Artificial lighting systems	2	2	0						3	3	0						2	2	0					
ER10	Ventilation systems	2	2	0						4	4	0						3	2	0					
S								In	terdi	-			kills												
IS1	Communication	3	3	0						5	4	0						3	3	0					
IS2	Information management	3	4	1						4	5	1						2	3	1					
IS3	Collaboration	3	3	0						5	4	0						2	3	1					
IS4	Quality assurance	3	4	1						3	4	1						3	4	1					
IS5	Sustainable architectural design	2	3	1						4	5	1						2	2	0					
IS6	Integrated design	3	3	0						4	5	1						2	2	0					
IS7	Sustainable building materials	3	3	0						4	5	1						2	1	0					
IS8	Sustainable installation materials	3	4	1						4	4	0						3	2	0					
IS9	Environmental (indoor) quality	3	3	0						3	4	1						3	2	0					
IS10	Economics	3	3	0						4	4	0						2	2	0					
IS11	Procurement	2	3	1						3	4	1						1	1	0					

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As previously presented under Section 2.3, based on these outcomes, seven national roadmaps were developed for seven EU pilot countries, together with a standard format for other interested countries. These roadmaps address the detected gaps and describe opportunities and barriers to training the required number of nZEB professionals. They can be found on the project website.

The current results are further elaborated in a common usable and task-based qualification framework on nZEB qualifications for professionals. Additionally, this framework is used to create a PROF/TRAC repository of CPD trainings on the project website and in the BUILD UP Skills advisor app. Thereby it becomes possible to narrowcast new trainings and training content on a task-based level for specific professionals.

### 4. Discussion

The skill mapping in PROF/TRAC was developed based on results with skill mapping in the Dutch BUILD UP Skills project BUS\_N@W. In this project, the skill mapping consisted mainly of listing technologies and linking them to occupations, while the skills gap analysis was missing. In the new recently funded H2020 project BIMplement, the in PROF/TRAC developed methodology will be re-used and further developed.

During the development and piloting of the methodology for skills mapping, several issues for discussion evolved. The need for very clear definitions of all professions involved was detected for the inventory of professions. Even if it is a regulated profession, the same profession could have different roles and tasks, depending on the country. To that extent, it was important to make further distinctions within professions. For instance 'engineers' can have different competences, such as building engineer, mechanical engineer, etc. However, this is also a point where a certain flexibility should be allowed for EU member states. For example, the definition of a civil engineer in Croatia is totally different from a civil engineer in the Netherlands. This was also the case for building management, financing and procurement professionals etc. Hence the role and tasks of these kinds of professions are very country-specific and the level of skills need to vary accordingly.

This lead to the difficulty in defining the professions involved in nZEB on a European level, because of numerous national variations in titles and work areas, e.g., technical architect, energy engineer etc. As a result, the project consortium decided to work with groups of professions in various fields of work, such as architecture, construction and mechanical engineering. This way, it was easier to define the required level of nZEB skills on a European level for each group.

The inventory of current qualifications and numbers of professionals active in the field per country takes more time and depends on the accessibility of data on professional registrations, initial and post-initial training supply. None of the countries involved has a registration system for all professions involved in nZEB, except for architects.

Another lesson was learned during analysis of the skill mappings, which showed that especially the level of present skills is difficult to assess correctly, as it depends on the expertise and objectivity of the experts who undertake the mapping. Our recommendation is to train experts more intensively before conducting skill mapping, and to make use of better digital survey tools, instead of Excel. This will also enable skill mapping with larger expert groups, swift validation and, therefore, better reliability. Furthermore, after performing skill mapping, the results should be presented to and discussed with involved experts.

# 5. Conclusions

The developed methodology for execution of skill mapping and roadmap development worked well for all involved member states. With little effort, nZEB skill mapping can be performed by filling in the developed Excel document. During the PROF/TRAC train the trainers sessions, the executed skill mappings proved valuable in guiding and accelerating the design of new interdisciplinary trainings. Based on the first skill mappings carried out, it does not seem sensible to us to outline the parts of the

mappings that are most problematic for each country. Because the number of involved experts was relatively small, further investigation of the detected skill gaps at country level is needed.

The results of seven national roadmaps concluded that none of the countries have a registration system for all professions involved in nZEB, except for architects. Therefore it is very difficult to estimate the exact number of professionals requiring training for nZEB. For better mobility of nZEB-trained professionals within Europe, we recommend setting up an easy to implement registration system including results from CPD in the future.

The seven national roadmaps illustrate how countries can deal with numerous national obstacles in reaching nZEB standards, such as cultural habits, tradition, legislation, tax system and financing. The seven existing roadmaps can be used in future as an example for other countries or similar initiatives. They are available for free on the project website.

As previously argued, a task-related scheme is important in the qualification scheme, which is independent of the professional assumed to perform the task. Some tasks may be performed by architects in one country, but by construction engineers in another country; for instance, construction calculations. This way it becomes possible to compare national implementations of the same qualification scheme more easily. The developed qualification framework, in combination with the skill gaps from the skill mapping can be used by CPD providers to optimize their CPD.

As a next step, a specific skill mapping with building managers from the social housing sector will be undertaken, using a cloud-based inventory system. It can be assumed that usage of cloud-based tools will speed up the skill mapping, lower the 'error rate', and quickly uncover possible misinterpretations of, for instance, the definitions used to describe professions, skill levels and technologies.

As a further research recommendation, it could be noted that the methodology should be statistically validated. In the PROF/TRAC project the methodology was developed and tested. By working with small focus groups of highly qualified professionals, the results provided a good indication of existing skill gaps that require attention in CPD. In many EU countries, formal education qualifications on nZEB are currently developed by similar small groups of experts. For statistical validation, we recommend the use of digital survey technologies and simplified cluster analysis to compare the results of larger datasets.

Supplementary Materials: Further information is available online at www.proftrac.eu.

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