





## Article

# Barriers to Electric Vehicle Adoption in Thailand

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**Abstract:** Electric vehicles (EVs) are considered to be a solution for sustainable transportation. EVs can reduce fossil fuel consumption, greenhouse gas emissions, and the negative impacts of climate change and global warming, as well as help improve air quality. However, EV adoption in Thailand is quite low. Against this backdrop, this study investigates barriers and motivators for EV adoption and their public perception in Thailand. A total of 454 responses were collected through an online questionnaire. The results indicate that the top three concerns of respondents about EVs are public infrastructure and vehicle performance in terms of charge range and battery life. Respondents with more than five years of driving experience in the age range of 26–35 years old could be key targets for early EV adoption.

**Keywords:** electric vehicle; EV; financial; performance; infrastructure; adoption; policy

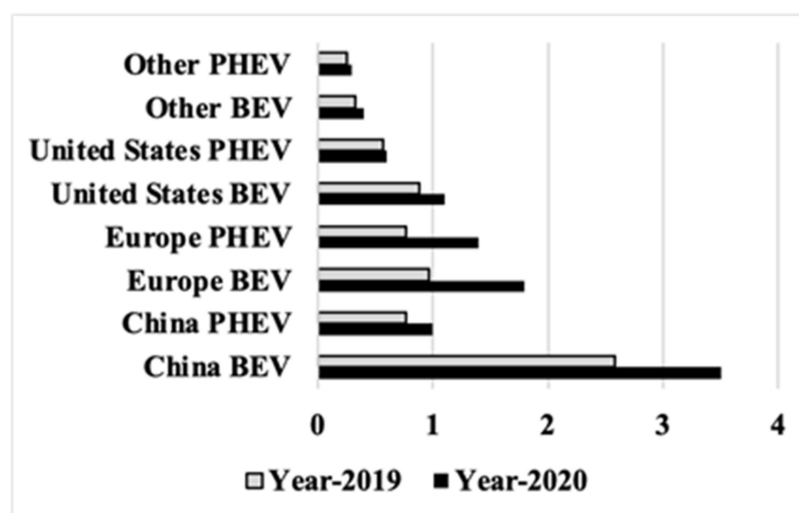
## 1. Introduction

The transportation sector is a major contributor to emissions and air pollution in major cities. Transportation consumes approximately one quarter of the total global fossil fuel supply, and a large portion of this supply is consumed by road transport.

With more than 14% of total global emissions, the transportation industry is one of the major contributors to rising GHG emissions [1]. The 2020 International Energy Agency (IEA) report (Tracking Transport 2020) found that transportation is responsible for 24% of direct CO<sub>2</sub> emissions from fuel combustion. The main problem is that emissions from this sector are projected to rise over time, up to 70% by 2050 based on a business-as-usual scenario [1]. In the 21st century, electric vehicles have captured the attention of the global automobile industry; according to recent research, three areas hit a 90% sales record in 2019 [2]: the USA, Europe, and China, which sold around 0.326 million, 0.56 million, and 1.06 million electric vehicles, respectively. In 2020, the global electric-car stock exceeded USD 10 million. The region-specific distribution is illustrated in Figure 1 for 2019 and 2020.

In 2019, annual global electric vehicle sales increased by 14%, accounting for 80% in Europe and 43% in Canada, with steady sales in China and the United States. Furthermore, EV adoption has globally increased, including in Norway (39.6%), Hong Kong (10.61%), the United States (3.32%), the United Kingdom (1.94%), and China (2.41%) [3,4].

EVs have various advantages, including fewer GHG emissions, safety, cost savings, and low maintenance, and offer a long-term solution to environmental concerns, as shown by their current acceptance rate and predicted improvement. Thus, EVs are an alternative to internal-combustion engine vehicles (ICEVs), and can provide sustainable transportation [5]. Electric vehicles have the potential to reduced reliance on fossil fuels. There are many varieties of EVs on the market, including hybrid electric vehicles (HEV) and plug-in electric cars.



**Figure 1.** Global electric passenger car stock for 2019 and 2020. BEV: battery electric vehicles; PHEV: plug-in hybrid electric vehicles. Data source: IEA, Global EV Outlook 2021.

Although EVs are environmentally friendly, they pose a number of problems for the distribution system, including increased system load due to PEV charging, which reduces substation reserve capacity and feeder load transfer capabilities, EV charging peaks, and traditional distribution loads. The European Union's (EU) energy laws include a policy for distribution system operators (DSO); the rest of the world is yet to implement such a policy. Furthermore, inconstancy in electric vehicle operating patterns causes consumer preferences to change [6]. The impact of electric vehicle market integration on utility distribution load profiles has also received much attention. Charging an electric vehicle battery may use up to twice as much energy as that of a typical home. This would be quite the challenge to power system management when the adoption of EVs is more widespread [7]. Denmark pursued a project for electric vehicle battery storage in order to facilitate large-scale wind-power integration [8]. The vehicle-to-grid concept allows for EV owners to provide power from a battery to the grid during peak consumption. This concept could ensure grid reliability and flexibility.

In Thailand, the total final energy consumption in 2017 was 80,752 kton. The transport sector's portion of this consumption constituted about 40.1% [9]. Road transportation activities in Thailand were estimated to be 77.05% of total transport activities. Registered vehicles in Thailand rose from 26.42 million in 2008 to 38.31 million in 2017 [10]. Key challenges of road transport in Thailand include the rapid growth of vehicles, which increases energy demand, thereby contributing to GHG emissions and air pollution as particulate matter (PM<sub>2.5</sub>). With regard to fuel consumption by fuel type, diesel constituted the highest with 43%, followed by gasoline, jet fuel, natural gas, liquefied petroleum gas (LPG) and fuel oil at 25%, 17%, 7%, 5%, and 3%, respectively. As alternatives, biodiesel, ethanol, natural gas, hydrogen, and electricity are used as fuel for vehicles [5].

The Thai government launched policies to promote EVs in 2015, which marked the beginning of EV policy in Thailand. However, the adoption of EVs is quite low, at 0.32% of the total number of registered vehicles (i.e., 123,967 EVs compared to 38.31 million cars registered with the Department of Land Transportation) [11].

Several EV policies have been launched for widespread EV adoption in the long run. The Energy Efficiency Plan (EEP2015) set a target of 1.2 million EVs by 2036 [12,13]. The National Science and Technology Development Agency (NSTDA) issued a plan for Thailand to be an ASEAN BEV hub, including the capacity to produce 1000 electric buses a year and develop prototype modified EVs [14]. In addition, the customs department and the Board of Investment of Thailand provided EV investments by creating tax incentives for investors, customs deductions for imported EVs, and EV parts and equipment [15]. Therefore, it is more interesting to investigate barriers to EV adoption than ICEVs, as it is essential to help develop innovative policy incentives and the wider adoption of EVs in Thailand.

Country-specific barrier and factor identification towards EV adoption can be found in the literature for countries such as in India [16,17] and Norway [18]. Although this may be true, a recent review compiled a list of countrywide EV-related scientific articles [19] and revealed that no study has been conducted for Thailand; this justifies the novelty of the present work. Therefore, this study investigated the factors that influence EV adoption in Thailand using an online questionnaire survey. Research questions included what the barriers to widespread adoption of EVs are, and whether these factors affect public acceptance of EVs.

## 2. Literature Review

Numerous studies have explored the benefits of EVs for sustainable transportation. Many studies have explored market penetration by investigating the side of government agencies, investors, and manufacturers. This study focuses on the consumer side in order to identify potential barriers to EV adoption. Numerous studies in the literature have identified many different barriers related to EV adoption. These are discussed in this section, and a summary is presented in Table 1.

**Table 1.** EV barriers selected from the literature for analysis.

Barrier Type	Code	Actual Barrier	Explanation	Sources
Financial barrier	BF1	EV price	EV price in market without purchase subsidy.	[20]
	BF2	Battery cost	Battery replacement cost when it reaches end of life.	[21]
	BF3	EV fuel cost	Electricity cost of driving EVs.	[22]
	BF4	EV maintenance cost	Routine maintenance cost of EVs except repair costs due to accidents.	[22]
	BF5	EV resale value	Resale value of EVs once sold as used cars.	[23]
Vehicle performance barrier	BP1	Range on a charge	Longest range of driving per one full charge.	[23]
	BP2	Engine power	Maximal speed and acceleration of EVs.	[24]
	BP3	Reliability	Quality and stability of EVs.	[25]
	BP4	Battery life	Battery lifespan caused by degradation.	[25]
	BP5	Charging time	Time usage to fully charge an EVs.	[26]
	BP6	Safety	Feelling safe while driving EVs.	[23]
	BP7	Size and styles	Available size and styles of EVs in market.	[20,27]
Infrastructure barrier	BI1	Public infrastructure availability	Public charging stations or spot services.	[28]
	BI2	Infrastructure availability at home	Charging condition in residence communities.	[29,30]
	BI3	Workplace infrastructure availability	Charging condition at the workplace, e.g., office buildings.	[24]
	BI4	Highway infrastructure availability	Charging conditions in highway stations.	[24]

### 2.1. Financial Barriers

High purchase cost, battery cost, the understanding of fuel and maintenance cost, and resale value are financial barriers to EV adoption. Compared with ICEVs, EVs have limited function [31]. As an emerging new technology, EVs are often expensive due to the lack of an economy of scale [29], and consumers must pay a much higher price than that of ICEVs; thus, the high purchase cost of EVs is a major barrier in many consumer surveys [20]. Battery cost is another barrier, and is a significant portion of EV cost [32]. Battery capacity increases with size, purchase cost, and range [33].

However, EVs have advantages in fuel and maintenance costs. The fuel cost of EVs comes from electricity, which is less expensive and produces fewer direct emissions compared to gasoline-fueled vehicles. EV maintenance cost is also less than that of ICEVs due to the reduced complexity of EV motors [15]. However, consumer purchasing decisions depend on several other factors besides technology and utility [32].

### 2.2. Vehicle Performance Barriers

EV performance barriers include range, engine power, reliability, battery lifespan, charging time, safety, size, and style. Numerous studies revealed that EV performance and range are major barriers to their adoption [23]. Drivers cannot estimate how far they could go or extend a journey on the basis of the remaining battery [33,34]. Therefore, battery depletion occurs while driving. The limited range of EVs is a concern to drivers and results in range anxiety during long journeys [30,35]. Other unsatisfying EV performance issues are charging time [31], safety, and reliability, which are raised by respondents who test-drive EVs. Consumers are also concerned about the limited EV sizes and styles on the market [32].

### 2.3. Infrastructure Barriers

Given that EV range is a major barrier to adoption, the availability of charging infrastructure is essential in order to support the wide adoption of EVs, as is the case with filling stations for ICEVs [29]. Public charging stations are important for EV demand and competition [36]. Overnight home charging is important to boost consumer convenience and the safety and security of vehicles [37].

Many studies in the literature have explored different barriers to global EV adoption. However, how all these barriers affect EV adoption in Thailand has not been addressed in the literature. Thus, this study analyzes all these barriers in the context of Thailand in order to close this research gap.

## 3. Methodology

### 3.1. Questionnaire Design and Survey

An online survey was conducted by using a questionnaire to identify barriers to EV adoption in Thailand. The questionnaire was divided into three sections. Section 1 focused on demographic information, including gender, age, educational background, household income, occupation, family size, car ownership, driving experience, knowledge of EV types, and expectation of EV price. In Section 2, a five-point Likert scales was used to identify barriers to EV adoption. From the literature review, 16 barriers (Table 1) were chosen for the EV adoption survey. Respondents were asked to rate how important the barriers to EV adoption were: 1, not at all important; 2, slightly important; 3, important; 4, fairly important; and 5, strongly important. Section 3 focused on views of public acceptance of EVs, including asking respondents about their willingness to buy an EV, to recommend an EV to others, and to own another EV. Respondents were asked to score as follows: 1, strongly unwilling; 2, slightly unwilling; 3, willing; 4, fairly willing; and 5, strongly willing. An open question was asked at the end of the questionnaire in order to allow for respondents give suggestions and opinions concerning EV adoption.

The questionnaire was online in March 2019 for 15 days. Invalid questionnaires were removed by using the following criteria: respondents had to be an adult and answer

questionnaires without repeats or the same score in the variable group of Likert scales. In total, 454 out of 485 questionnaires passed the criteria, at 93.6% of the total responses.

Respondent characteristics are shown in Table 2. Respondents were 59.9% males and 40.1% females. Respondent ages were mostly in the ranges of 26–35 and 36–45 years, at 54.0% and 22.9%, respectively. About 93.4% of respondents had a bachelor's degree, which enabled them to search for and distinguish the relative technological features and financial and environmental benefits of EVs and ICEVs [12]. Regarding the respondents' occupation, 43.8% were company employees, employees, self-employed, and merchants, while 26.7% were government officials and state enterprise employees. Of the respondents, 37.7% were living in the capital, while 27.3% were living in the southern and western parts of Thailand; 85.2% of respondents already owned a private car, while 90.1% of respondents had driving licenses, and 74.2% had more than three years of driving experience. The monthly income of respondents was as follows: 26.7% of respondents had an income of THB 15,000–25,000 (USD 1 = THB 33.36), and 24.2% of respondents had a monthly income of more than THB 55,000 per month. Regarding EV expectation price, 31.5% of respondents expected an EV price of THB 700,000–1,000,000, and 31.3% of respondents expected it to be in the range of THB 500,000–700,000.

**Table 2.** Respondent demographics.

Demographic	Item	Percentage
Gender	Male	59.9%
	Female	40.1%
Age	Under 25 years	7.0%
	26–35 years	54.0%
	36–45 years	22.9%
	46–55 years	12.1%
	Over 56 years	4.0%
Education background	Diploma/college	6.6%
	Bachelor	61.7%
	Master and higher	31.7%
Occupation	Government official/state enterprise employee	26.7%
	Company employee/employee	43.8%
	Self-employed/merchant	18.3%
	Student	6.6%
	Others	4.6%
Family size	1–2 person(s)	24.2%
	Over 3 persons	75.8%
Car ownership	None	14.8%
	1–2 cars	70.7%
	Over 3 cars	14.5%
Driving experience	No experience	9.9%
	0–3 years	15.9%
	3–5 years	11.0%
	Over 5 years	63.2
EV expectation price	under THB 500,000	17.0%
	THB 500,001–700,000	31.3%
	THB 700,001–1,000,000	31.5%
	THB 1,000,001–1,300,000	12.1%
	over THB 1,300,001	8.1%

Table 2. Cont.

Demographic	Item	Percentage
Monthly household income	under THB 15,000	10.6%
	THB 15,000–25,000	26.7%
	THB 25,001–35,000	17.2%
	THB 35,001–45,000	10.8%
	THB 45,001–55,000	10.6%
	over THB 55,001	24.2%
N = 454		

Note: THB, Thai baht.

### 3.2. Chi-Squared Test

The chi-squared test is a statistical tool that is used to determine statistical relationships between variables through a null hypothesis of no correlation between a set of groups and outcomes of response. The significance level was set at 0.05; if the p value was less than 0.05, then the null hypothesis was rejected. The test statistic was

$$\chi^2 = \sum_{i=1}^c \sum_{j=1}^r \frac{(O_{i,j} - E_{i,j})^2}{E_{i,j}}$$

and

$$E_{i,j} = \frac{n_i n_j}{N}$$

$\chi^2$  is Pearson's cumulative test statistic, which approaches a non-normal distribution with  $(r - 1)(c - 1)$ . The degree of freedom was the row; column variables were independent.  $O_{i,j}$  is the number of observations in row  $i$  and column  $j$ .  $E_{i,j}$  is the expected frequency value in row  $i$  and column  $j$ .  $N$  is the total number of observations, and  $n$  is the number of cells in the table. The chi-squared test was used in this study to explore the relationship among barriers and personal characteristics on EV adoption.

### 3.3. Questionnaire Reliability

Cronbach's alpha was used to evaluate the reliability or internal consistency of the barriers, as shown in Table 3. The Cronbach's alpha of financial, performance, and infrastructure barriers is recommended to be above 0.70, which implies good reliability [38,39]. Technically, Cronbach's alpha is a coefficient of reliability that is calculated from the equation as follows:

$$\alpha = \frac{k \times \bar{c}}{\bar{v} + (k - 1)\bar{c}}$$

where  $\alpha$  refers to Cronbach's alpha;  $k$  is number of items;  $\bar{c}$  is an average of all covariance between items; and  $\bar{v}$  is the average variance of each item.

Table 3. Reliability of questionnaires among barriers and motivator variables.

Variables	Items	Cronbach's Alpha
Financial barrier	BF1, BF2, BF3, BF4, BF5	0.752
Vehicle performance barrier	BP1, BP2, BP3, BP4, BP5, BP6, BP7	0.844
Infrastructure barrier	BI1, BI2, BI3, BI4	0.861

## 4. Result and Discussion

Samples were analyzed to explore 454 respondent opinions on EV barriers by using descriptive statistics.



#### 4.1. Descriptive Analysis

The summary of the descriptive analysis results is listed in Table 4. Public infrastructure (BI1) had the highest average score, followed by “range on a charge” (BP1), battery life (BP4), and safety (BP6) second, third and fourth, respectively. This indicates that most respondents are concerned about EV quality and public infrastructure. The requirements on EV range were not met, such as current battery life, safety issues, and charging time; these bother most consumers and pose potential barriers to EV adoption, even though some companies offer a five to eight year battery warranty and the availability of fast charging technology.

**Table 4.** Descriptive analysis of barriers to EV adoption.

Barrier	Min	Max	Mean $\pm$ SD	Rank	Barrier	Min	Max	Mean $\pm$ SD	Rank
BI1	1	5	4.22 $\pm$ 1.025	1	BF2	1	5	3.97 $\pm$ 1.060	9
BP1	1	5	4.18 $\pm$ 1.008	2	BF1	1	5	3.94 $\pm$ 1.064	10
BP4	1	5	4.16 $\pm$ 0.985	3	BI3	1	5	3.90 $\pm$ 1.155	11
BP6	1	5	4.16 $\pm$ 1.046	4	BF4	1	5	3.74 $\pm$ 1.265	12
BI4	1	5	4.14 $\pm$ 1.087	5	BP2	1	5	3.67 $\pm$ 1.084	13
BP5	1	5	4.06 $\pm$ 1.078	6	BP7	1	5	3.63 $\pm$ 0.956	14
BP3	1	5	4.02 $\pm$ 1.016	7	BF5	1	5	3.53 $\pm$ 1.146	15
BI2	1	5	4.02 $\pm$ 1.127	8	BF3	1	5	3.24 $\pm$ 1.290	16

Vehicle performance barriers were the most concerning among respondents for EV adoption. This implied that respondent confidence in EV performance is still low. Respondents were also concerned about charging time and reliability, similarly to battery cost and home infrastructure. EV engine power and vehicle size and style were less important to most respondents by a significant margin than performance barriers. This implies that respondents cared more about performance with the exception of technical details.

The most obstructive factor for EV charging was the lack of available public infrastructure, especially on highways and at homes. The distance between cities is also a major hindrance, coupled with high land prices in the metropolitan area and major cities, thereby making it quite hard to have specific charging stations. Therefore, a public charging infrastructure was chosen by more respondents than home and highway infrastructure was. Workplace infrastructure was less of a barrier to availability, because respondents tend to use vehicles for vacations or longer journeys rather than to drive to work.

Battery cost and EV price were not highly ranked, despite battery cost being considered to be barrier for EV adoption, as described in [30]. However, the battery replacement cost of approximately THB 250,000–400,000 was unacceptable to respondents due to its cost being almost equivalent to the price of a brand-new ecocar.

EV operating cost was the least important to respondents among all barriers. The reason may be that the operating cost of EVs is only the battery charging bill. The maintenance cost of EVs is ranked higher than its operating cost, which could imply that respondents currently have a low understanding of maintenance cost, as EVs have fewer parts and a less complex engine than those of ICEVs. Respondents did not care about resale value. This may be because EVs are a new technology and there is no used-car market for EVs. It may take five to eight years or more for a used car market to appear.

#### 4.2. Respondent Characteristics

Respondents were classified by gender, age, occupation, educational background, family size, driving experience, monthly income, and car ownership, and which individual characteristics significantly impact EV adoption.

#### 4.2.1. Gender, Age, and Educational Background

The identified barriers are listed in Table A1 in the Appendix A, which compares various groups of barriers. Males and females had different views on most barriers. There were statistically significant views that were inconsistent with [40], which found that males and females had the same views on most barriers and purchase intention. Egbue and Long (2013), on the other hand, found that males tended to adopt EVs more than females did [24].

In terms of age, there was a statistically significant difference between groups BF1 (price), BF4 (maintenance cost), and BP5 (charging time). Respondents aged between 26 and 35 were found to be a barrier to EV adoption. These respondents are in the beginning of their family life and are thereby more careful about their finances. Respondents aged over 45 years old had the lowest score. The survey indicated that public EV adoption is more appealing to persons within the age group of 26–35 years old, while a study in Germany by Peter and Dütschke (2014) found that early adopters were middle-aged men who were living with their families [41].

Regarding educational background, there were five barriers which were statistically significant, namely, BF2 (battery cost), BF3 (EV fuel cost), BF5 (resale value), BP1 (range on a charge), and BP4 (battery life). Respondents with a higher education background thought that these barriers were an obstacle to EV adoption. Respondents with higher education showed the highest interest in adopting an EV. This is consistent with Krause et al. (2013), who found that the higher consumer education level was, the more likely they were to adopt an EV [21].

#### 4.2.2. Occupation, Family Size, Car Ownership

Regarding occupation, two barriers were statistically significant, BF5 (resale value of EVs) and BP5 (charging time). Respondents with a stable career thought that BF5 and BP5 were impeditive to EV adoption. However, the development of fast charging technology and overnight charging at home might resolve this problem. This finding is similar to that in [31], where the authors found that charging speed was more important to consumers than available public charging stations were.

Table A1 shows a statistically significant intergroup difference, i.e., BF5 (resale value of EVs). Respondents who had more than three members in their family scored more than those with one or two family members. Respondents with a larger family showed a higher purchase intention, 42.1%, compared to 12.8% for smaller families. This implies that respondents with a large family were more concerned about resale value.

For car ownership, six barriers were statistically significant: BF1 (price), BF2 (battery cost), BF3 (EV fuel cost), BF5 (resale value), BP5 (charging time), and BP6 (safety). Regarding the purchase intention of respondents without a private car, only 5.3% showed interest in adopting an EV. Of respondents who already owned a private car, 49.2% were willing to adopt an EV. This implied that EVs are not the first choice for first car owners, similar to [41], which found that EVs were bought as an additional car in order to receive benefits from related policies.

#### 4.2.3. Driving Experience and Monthly Income

As pertains to driving experience, respondents were divided into three groups: no driving experience; beginners with a driving license and less than three years of experience; and experienced drivers with a driving license and over three years of experience. BF2 (battery cost) and BP5 (charging time) were statistically significant. Experienced respondents thought battery cost was an obstacle to EV adoption. This implied that experienced drivers were more concerned about maintenance cost than about the initial cost. Charging time scored high with experienced drivers; this may be because the EV charging time is longer than the gasoline filling process at a gas station. Experienced drivers showed strong adoption of EVs, at 48.7%.

Regarding monthly income, there were three barriers with statistically significant results: BP2 (engine power), BP4 (battery life), and BI1 (public infrastructure). Purchase intention was statistically significant among groups; respondents with a higher income tend to adopt EVs at 55%, which is consistent with studies in Turkey and South Korea [42,43].



#### 4.2.4. Expectations on Electric Vehicles

Out of 454 respondents, 139 answered an open question at the end of the questionnaire regarding expectations or suggestions on EV adoption, as shown in Figure 2. The top three respondent expectations were “reduction in price or more purchase subsidies”, “intensive policy from government”, and “more public charging stations”, stated by 26, 21 and 19 respondents, respectively. This suggests that EV pricing and subsidy policies are required to motivate consumers to adopt EVs. Clear and intensive policies are very helpful in relieving consumer concerns about EV trends and directions in Thailand, and price and charging infrastructure are important for quality EV services.

Moreover, respondents expected an improvement of EV performance. These include “improve safety and quality standard of EV”, “more EV research and development”, “increasing EV range”, “reduce charging time”, and “extend battery life”, mentioned nine, four, three, three and three times, respectively. This implied that people are unsatisfied with current EV performance.

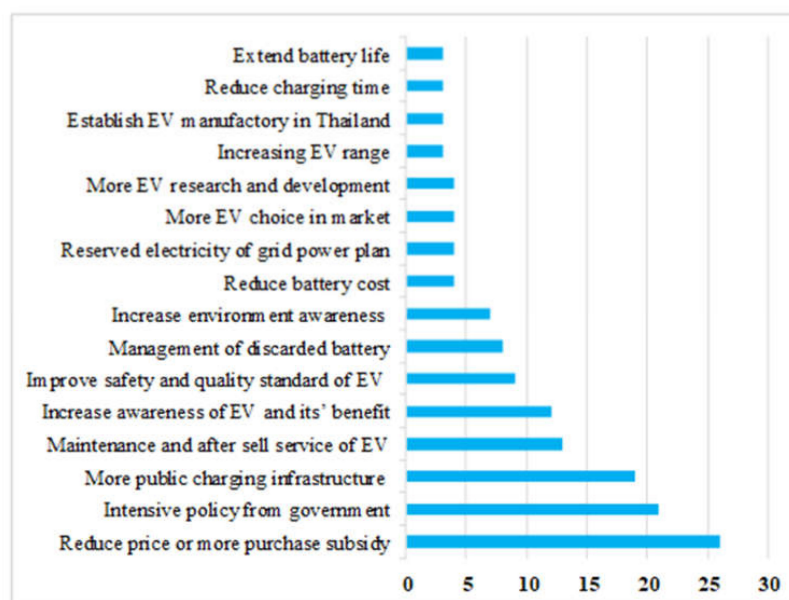


Figure 2. Respondent expectations on EVs.

Financial barriers were mentioned 43 times in total: “reduce price or more purchase subsidies” (26 times), “maintenance and after sell service of EVs” (13 times), “reduce battery cost” (four times). About one third of respondents expressed concern about financial barriers. This implies that EV subsidies are required in the early stages for EV adoption. However, the total cost of ownership might be more attractive than the initial cost in the long term.

Respondents also expressed expectations on environmental awareness. “Increased awareness of EVs and their benefits”, “management of discarded batteries”, and “increased environment awareness” were mentioned by 12, 8, and 7 respondents, respectively. Environmental issues might motivate environmentally aware respondents towards EV acceptance.

In addition, respondents raised suggestions on “reserved electricity of grid power plan”, “more EV choices on the market”, “establishing EV manufacturing plants in Thailand”. Policy makers should pay attention on these points for the next stage of adoption.

Many previous studies found similar results. For instance, Javid and Nejat (2017) found that charging station density is a crucial factor in EV adoption in California, USA [44]. In Sweden, it was found that increasing the number of public charging points resulted in higher adoption of EVs [28]. A similar finding was also observed in Norway [45]. Age significantly influenced EV adoption in Canada [46]. The barriers in this study are also common in India towards EV adoption, as explained in [47]. A study in the USA found that policy incentives for EV adoption play a crucial role [48]. Some barriers identified

in this study for Thailand were also common in other studies, such as [11], where the authors considered many different barriers and drivers to global adoption of EVs. In the Nordic region, infrastructure and technical uncertainty were also indicated as the barriers towards EV adoption [49]. In Khan's research [50], the author highlighted drivers for EV adoption in Austria, which include psychological and sociodemographic factors. Drivers and barriers might be interchangeable depending on context [9,50].

## 5. Conclusions

A survey of 454 respondents was conducted in order to investigate the barriers to EV adoption in Thailand. Respondents were aware of EVs and their benefits as a sustainable choice for transportation. However, EVs are a new technology that brings a new car market; thus, respondents have a wait-and-watch attitude when reacting to adoption. The main obstacles to adoption are financial, performance, and infrastructure, which challenge governments, policy makers, stakeholders, and the private sector to overcome these barriers. The most concerning EV barrier is public infrastructure, which could imply that currently available infrastructure does not meet public satisfaction. A large network of charging stations is essential for early EV adoption. Thailand has promoted public charging stations as a pilot project in both metropolitan and major cities such as Phuket, Pattaya, and Chiang-Mai. A universal charging type and convenient infrastructure are important for EV adoption. Hence, policy makers should focus on a number of charging stations, locations, infrastructure networks, distribution, and cooperation from private sector with a new technology business model. Vehicle performance, especially range on a charge and battery life, should be more developed, which could be a way to raise consumer interest in EVs. Lastly, experienced drivers aged in the range of 26–35 years could be targeted as early adopters for widespread EVs, as they show strong interest in EV adoption and are ready to purchase a car.

In addition, tax incentives should be provided in the early state of adoption to make EVs economically competitive with ICEVs. Increasing EV technology perception by consumers should raise widespread adoption. A standardized procedure for battery deterioration should be legislated for environmental awareness and sustainable transportation.

A limitation of this study is that while the respondents might know about EVs, they did not have real driving experience in them, as EVs are a new technology in Thailand. Respondents might change their attitudes after a test drive or obtaining real experience [37]. A survey across major cities is necessary for planning of future EV adoption as a pilot area to conveniently support EV adoption.

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## Appendix A

Table A1. Pearson chi-squared test of respondent's characteristics.

	Gender (df = 4)		Age (df = 16)		Educational Background (df = 8)		Monthly Income (df = 20)		Family Size (df = 4)		Driving Experience (df = 12)		Occupation (df = 16)		Car ownership (df = 8)	
	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value	$\chi^2$	<i>p</i> -Value
<b>BF1</b>	10.888	0.028 *	29.139	0.023 *	9.048	0.338	7.700	0.994	2.712	0.607	15.491	0.216	21.568	0.158	20.785	0.008 **
<b>BF2</b>	18.207	0.001 *	14.797	0.540	21.633	0.006 **	24.361	0.227	5.313	0.257	28.425	0.005 **	11.832	0.755	18.132	0.020 *
<b>BF3</b>	34.928	0.000 **	25.714	0.058	30.475	0.000 **	18.981	0.523	2.627	0.622	15.677	0.206	20.749	0.188	27.466	0.001 **
<b>BF4</b>	15.323	0.004 *	40.780	0.001 **	19.013	0.015 *	20.341	0.437	6.184	0.186	11.085	0.522	24.326	0.083	9.450	0.306
<b>BF5</b>	26.046	0.000 **	21.310	0.167	22.227	0.005 **	20.561	0.423	11.183	0.025 *	9.432	0.666	30.796	0.014 *	26.410	0.001 **
<b>BP1</b>	9.105	0.059	16.065	0.448	16.621	0.034 *	29.887	0.072	4.588	0.332	23.023	0.028 *	25.151	0.067	7.619	0.472
<b>BP2</b>	14.552	0.006 **	19.432	0.247	8.721	0.366	33.211	0.032 *	1.437	0.838	13.646	0.324	14.935	0.529	11.023	0.200
<b>BP3</b>	8.940	0.063	9.300	0.901	14.192	0.077	21.687	0.358	2.778	0.596	16.298	0.178	22.181	0.137	9.186	0.327
<b>BP4</b>	19.001	0.001 **	17.127	0.377	15.650	0.048 *	36.131	0.015 *	3.330	0.504	25.990	0.011 *	25.691	0.059	10.254	0.248
<b>BP5</b>	17.026	0.002 **	45.722	0.000 **	14.190	0.077	25.895	0.169	2.789	0.594	29.013	0.004 **	31.459	0.012 *	19.510	0.012 *
<b>BP6</b>	4.190	0.381	21.780	0.150	10.834	0.211	26.985	0.136	4.279	0.370	6.517	0.888	24.808	0.073	18.213	0.020 *
<b>BP7</b>	12.764	0.012 *	22.039	0.142	2.870	0.942	11.084	0.944	6.675	0.154	7.752	0.804	17.201	0.373	12.493	0.131
<b>BP8</b>	0.616	0.961	13.102	0.665	9.343	0.314	17.640	0.611	1.311	0.859	7.272	0.839	20.379	0.204	9.877	0.274
<b>BI1</b>	7.738	0.102	14.135	0.589	9.486	0.303	32.137	0.042 *	1.466	0.833	11.298	0.504	17.716	0.341	10.923	0.206
<b>BI2</b>	10.568	0.032 *	15.332	0.500	9.764	0.282	22.990	0.289	4.018	0.404	15.612	0.210	20.644	0.193	4.719	0.787
<b>BI3</b>	3.588	0.465	17.823	0.334	12.736	0.121	16.449	0.688	0.366	0.985	12.380	0.416	15.570	0.483	10.010	0.264
<b>BI4</b>	5.364	0.252	26.306	0.050	7.871	0.446	25.206	0.194	1.470	0.832	13.798	0.314	19.110	0.263	2.250	0.972
	(df = 2)		(df = 8)		(df = 4)		(df = 10)		(df = 2)		(df = 6)		(df = 8)		(df = 4)	
<b>Purchase intention</b>	28.660	0.000 **	15.435	0.051	2.287	0.683	37.200	0.000 **	0.265	0.876	35.045	0.000 **	11.392	0.180	18.419	0.001 **

$\chi^2$  = Pearson's chi squared. \* *p* value < 0.05; \*\* *p* value < 0.01.

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