

## Article

# Cognitive Factors Affecting the Manufacturing Optimization Skills of Rural Indian BPO Workers

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**Abstract:** Crowdsourcing offers on-demand access to large numbers of human workers to implement new forms of human–computer collaborative functionalities that can be seamlessly integrated into advanced software and algorithms. However, crowdsourcing tasks are primarily undertaken by urban rather than rural workers. To enable the development of skilled rural employment, this research aims to assess rural crowdsourcing workers’ spatial reasoning and creative abilities and their abilities to solve irregular strip packing problems associated with the manufacture of sheet materials. The study conducted experiments and data collection with 140 rural Business Processing Outsourcing (BPO) workers located in six states of India. The statistical analyses of the data collected from seven rural BPO firms (140 rural workers) reveal that rural workers can achieve a 2D packing efficiency that is up to 8% higher than that of commercial algorithm outcomes. The results suggest that rural crowdsourcing can lead to effective job creation, skill development, and, for a modest cost, it can support industries that employ CAD/CAM systems to generate geometric data for common manufacturing processes.

**Keywords:** crowdsourcing; creativity; spatial reasoning; manufacturing optimization; business process outsourcing; two-dimensional strip packing problem; skillful rural digital employment



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## 1. Introduction

Digital innovation through crowdsourcing creates new opportunities to bridge the widening urban–rural employment gap. Crowdsourcing has been loosely defined as “getting a job traditionally performed by a designated agent and contracting it out to an undefined, generally large group of people in an open call” [1]. Even though crowdsourcing is rapidly becoming a common tool for various business processes, the largest group of people benefiting from the \$1–2 billion earned via crowdsourced work [2] seems to be those in urban areas with above-average incomes in both developing and developed countries [3]. For example, Khanna et al. [3] reported that less than 3% of India-based crowd workers fall into the demographic of low-income workers. Although several researchers have investigated crowdsourcing as a tool for innovation and process improvement, most investigations have focused exclusively on developed countries. Frequently overlooked, however, is the potential for rural crowdsourcing to create new employment in areas where social exclusion and poverty prevent many workers in developing countries from participating in and accessing these new jobs.

As Kling [4], reminded us, the consequences of Information and Communication Technology (ICT) are not universally positive. ICT can lead to unemployment, heightened economic disparity, and labor and financial market instability, among other social challenges. In this research, we hypothesize that large crowdsourcing tasks, especially those requiring spatial reasoning and creative abilities, could be outsourced to rural workers.

This would pave the way for access to knowledge and skill enrichment tasks in these areas. Such spatial-reasoning-oriented tasks could offer skilled employment opportunities for rural workers. The global market for Computer Aided Manufacturing (CAM) systems, which currently handle many industrial spatial reasoning tasks, is projected to be around \$5.4 billion in 2028 [5]. Thus, there is no scarcity of data and tasks. Nevertheless, the foundational skill requirements, namely spatial reasoning and creativity, must be evaluated to determine the feasibility of using rural workers for spatial reasoning tasks.

### 1.1. Aim and Objectives

This research was motivated by the hypothesis that large numbers of industrial optimization tasks involving spatial reasoning (such as packing, packaging, feature extraction, etc.) can be outsourced as human intelligence tasks to rural workers in locations far from the manufacturing industry. Implicit in this vision is an assumption that humans, regardless of their educational or social background, are adept at manipulating and reasoning about shapes. Therefore, the aim of the research is to investigate the veracity of this hypothesis by assessing whether a correlation exists between workers' creativity and spatial reasoning skills and their performance in 2D irregular strip packing problems.

The results have both commercial value and academic novelty. Commercially, establishing the influences on work performance will help to develop customized training to enhance productivity (i.e., improved efficiency results in less time). Academically, the data will fill a knowledge gap, because although a significant body of literature quantifies the spatial reasoning abilities and creativity of individuals in Europe and North America [6], much less is known about the skills of rural Indian workers with basic IT skills.

Since more than 100 rural business process outsourcing (BPO) units are estimated to be operating in India [7] and carrying out tasks (such as text or data entry), these units can be used to provide access to rural workers to assess their spatial and creative abilities. To answer the research aim with regard to the BPO centers, the following objectives were identified:

1. Quantify workers' performance in 2D manufacturing packing problems,
2. Quantify the 2D spatial reasoning abilities of the same workers,
3. Quantify the creative abilities of the same workers, and
4. Analyze the resulting data for correlations.

To meet these objectives, 140 rural workers were assessed at seven rural Business Process Outsourcing (BPO) firms across India using the Multidimensional Aptitude Battery (MAB) for 2D spatial mental rotation, the Torrance Tests of Creative Thinking (TTCT) for creativity assessment, and six 2D irregular strip packing problems to assess workers' abilities to solve spatial manufacturing problems. The positive results from this research could be used to build the business case for expanding blue-collar occupation jobs (i.e., primarily production and service jobs) in rural areas at a significantly faster rate. Furthermore, the results will motivate the private sector to transfer highly skillful crowdsourcing tasks to rural areas to develop infrastructure and a quality rural workforce.

The following sections of this paper present related literature on challenges in solving 2D irregular strip packing problems, spatial reasoning and creativity, research questions, and the methodology followed when assessing the spatial rotation ability, creativity, and manufacturing tasks, as well as the analyzed results, discussion, and conclusions.

## 2. Related Research

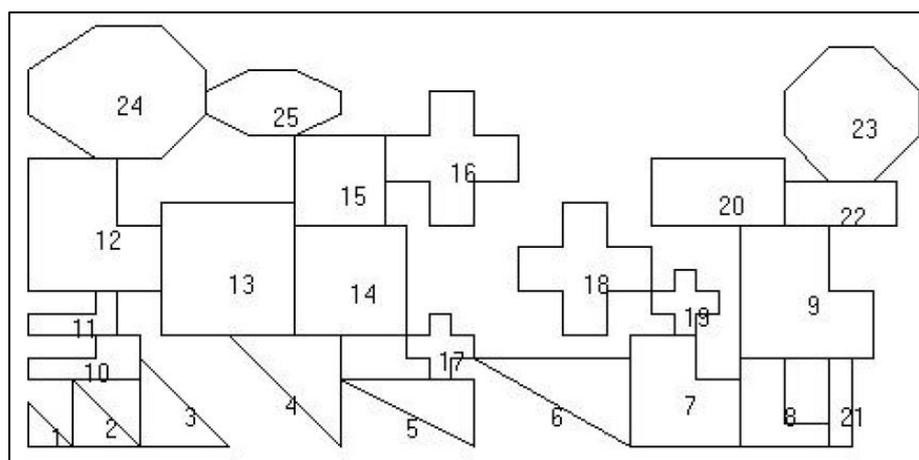
This section summarizes the challenges associated with solving 2D irregular packing problems, the importance of spatial reasoning and creative abilities, and the relationship between the two.

### 2.1. The Challenges of 2D Irregular Strip Packing Problems

Manufacturers aim to reduce waste generated in the production processes to improve profit margins. There is a particular focus on material waste, because material can represent 75% or more of the total production cost [8]. The packing of 2D profiles is a significant

manufacturing task, which has broader applications in cutting or stamping components from raw sheet material (e.g., steel, medium-density fiberboard and leather). The objective of the 2D packing task is to pack all of the given 2D shapes, without overlap, in a minimum length of the 2D strip (that has a fixed width and infinite length). Minimizing the length of the 2D strip used after the desired shapes have been cut out leads to decreased production costs. The packing efficiency is calculated by the shape-filled area divided by the length of the 2D strip used and the width of the strip. Figure 1 illustrates an example of a 2D packing task.

Many automated algorithms have been developed with progressive techniques such as non-linear programming [9], Cuckoo search [10], and simulated annealing [11] to automate the 2D packing tasks. However, the problem is essentially an infinite search within which no system can guarantee to identify the optimum. A study on the pace of algorithmic development regarding the packing efficiency demonstrates that it has taken almost a decade of research to produce a 3% increase in the packing efficiency (measured using the Albano packing task benchmark) [12]. The Albano task is one of a number of benchmark datasets established by the EURO special interest group on cutting and packing [13]. Other notable findings from this study are that none of the algorithms consistently produce the best performance across all 2D packing problems and their associated benchmark datasets. There is a significant delay between algorithmic solutions arising from academia reaching industrial application. These study results show that there is still potential scope for development to solve 2D packing tasks efficiently.



**Figure 1.** Jakobs1 irregular strip packing benchmark dataset with 25 objects (numbered from 1 to 25) [14].

The reasons for algorithmic approaches being unable to provide optimum solutions are (i) the packing problems are NP-hard, similar to production sequences and scheduling problems [15] (i.e., the highest classification of computational difficulty with a solution that may not be verifiable or possible in polynomial time), (ii) the potentially vast number of possible solutions make brute force searches infeasible, (iii) the use of heuristics (e.g., position largest profiles first) can reduce the solution search space but obscure the best arrangements, and (iv) similarly, restrictions on the possible orientation (e.g.,  $90^\circ$ ,  $180^\circ$ ,  $270^\circ$ ) of packing shapes can yield quicker but only approximate results. Since there is no guarantee that an optimum solution will be found using available algorithms, there is a significant scope to develop crowdsourcing tasks for 2D packing where humans produce better solutions than algorithmically generated results. Thus, there is an opportunity to use rural workers to significantly improve the packing efficiencies available to the manufacturing industry. In addition to assessing if rural workers could indeed generate better packing layouts than algorithmic approaches, the authors hypothesize that the performance of individual workers would be correlated with their ability to visualize the effects of rotations on shapes and the amount of creativity they could use when solving problems. The following sections discuss how these characteristics could be assessed.

## 2.2. Defining Spatial Reasoning and Creativity Skills

Many approaches have been proposed to define and measure both creativity and spatial reasoning abilities. Lohman [16] defines spatial ability as “generating, retaining, retrieving, and transforming well-structured visual images”. Zavotka [17] divided the components of spatial skills into the following categories: “(1) mentally seeing two-dimensional elements in a three-dimensional surrounding, (2) visualizing the three-dimensional environment from a two-dimensional drawing, (3) mentally rotating objects to another plane, and (4) visualizing objects in scale”. Spatial factors could also be separated into two parts: an ability involving the sensing and retention of geometric forms and a facility in the mental manipulation of spatial relationships [18]. Spatial ability consists of two subdomains: visualization (the “ability to handle and transform complex spatial configurations mentally”) and orientation (the “ability to judge how a given array would look from another perspective”).

Spatial thinking and visualization are central to many industrial and scientific domains [19,20]. Research findings show that spatial ability is highly correlated with success in science, technology, engineering, and mathematics subjects (STEM). For example, Smith’s [18] research showed that a test of spatial ability is the best single predictor of success in technical careers and higher mathematics, which requires analytical thinking and problem-solving. He believed spatial abilities were “in some way more fundamental, more basic and dynamic than verbal abilities.” Moreover, spatial ability is also a significant predictor of success in performing database manipulations using a computer-based 3D design environment [21]. Smith [22], believed that spatial imagery is highly important for art and creative thinking and plays an important role in abstract engineering disciplines such as electronics. Additionally, Allen [23] believed that the spatial ability to transpose 2D plan drawings into orthographic or perspective drawings is necessary for interior designers.

Novelty and usefulness are commonly used terms in the definition of creativity. Boden [24], defined “creativity as the ability to come up with ideas or artefacts that are new, surprising, and valuable”. The importance of process is emphasized in a definition synthesized from a literature survey “creativity occurs through a process by which an agent uses its ability to generate ideas, solutions, or products that are novel and valuable” [25]. Torrance [26] details this process by defining “creative thinking as the process of sensing difficulties, problems, gaps in information, missing elements, something askew; making guesses and hypotheses about the solution of these deficiencies; evaluating and testing these hypotheses; possibly revising and restating them; and finally communicating the result”. Although spatial ability and creativity are important in the scientific literature [27], no specific study has been reported to find relationships between these factors and the manufacture of optimization problems, such as 2D packing problems.

## 2.3. The Relationship between Spatial and Creativity Ability

Even though there is extensive research literature on spatial ability and creativity, there are few reports of a correlation between spatial skills and creativity. Indeed, even in this limited number of studies, few have found a correlation between these two factors and frequently present contradictory results. Gonzalez et al. [28] found a significant correlation between imaging ability and creative thinking in high school students. The Spatial Test of Primary Mental Abilities was used to evaluate their imaging abilities, while the Torrance Test of Creative Thinking assessed creativity. The results show that imaging ability significantly affected fluency, originality, elaboration, and resistance to premature closure. Kozhevnikov et al. [29], also found that spatial visualization (spatial relations, locations and transformations) is related to scientific creativity.

However, Charyton et al. [30] only found some overlap between creativity and spatial ability in engineers by investigating the correlation between Creative Engineering Design Assessment (CEDA) and the Purdue Spatial Visualization Test (PVST: R). Everatt et al. [31] observed little evidence of a correlation between creativity and visual-spatial ability. They used the Alternative Uses Task (give as many verbal answers as possible) and the Picture

Production Task (produce as many original figures as possible using the provided shapes, like circles) to evaluate creativity.

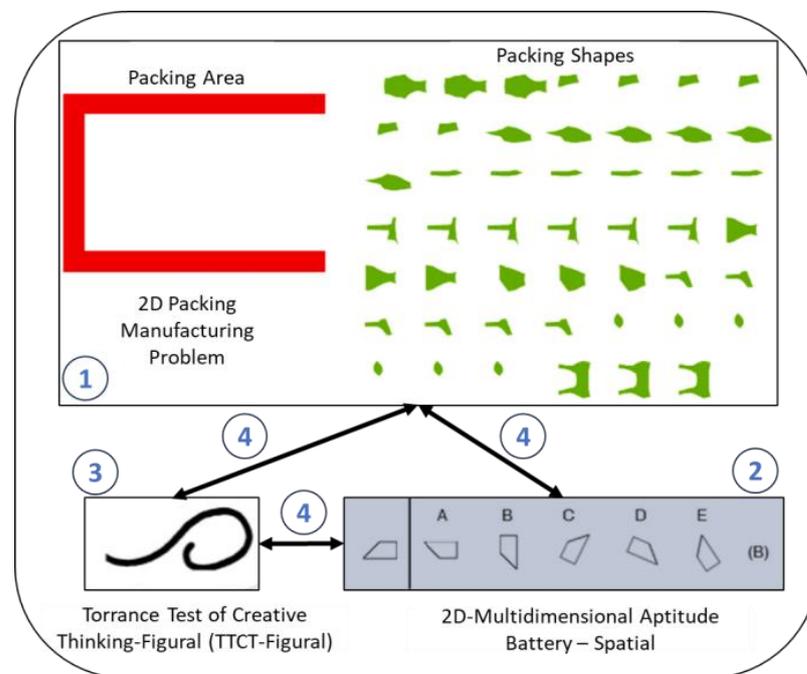
Similarly, Allen [23], found no significant correlation between visualization and creativity in interior design students. The issue is that these studies cannot be compared due to the variation in subjects’ backgrounds, the tests adopted, and the evaluation criteria used. So, despite these research studies, there is no clear consensus on the strength of the relationship (if any). Along with these contradictions, the reported research was primarily conducted with urban students and people. Therefore, there is a need to establish the potential of rural workers. In addition to testing the validity of crowdsourcing manufacturing packing tasks, this research studies rural workers’ spatial and creative abilities and their correlations with packing task efficiencies.

### 3. Research Questions and Methodology

The following research questions are studied and answered in this paper to understand rural BPO workers’ abilities to participate in the solving of potential spatial reasoning manufacturing crowdsourcing tasks:

- How well do rural workers solve 2D packing tasks compared to commercial baseline results?
- Are there associations between 2D packing efficiency and spatial and creativity skills?

Figure 2 illustrates the research questions schematically. To facilitate the study, we selected seven rural BPO firms located in different states of India to obtain the comprehensive demographic coverage of rural workers. Figure 3 illustrates the main phases of the research methodologies (i.e., before, during, and after the trials). The chosen firms’ locations are shown in Figure 4. Researchers agreed to anonymity for these commercial operations, so the exact locations of these firms are not presented. Since these tests were conducted in a real-time business environment, the choice of rural workers to participate in this study was controlled by the BPO firm. Twenty rural workers participated in each firm, so 140 rural BPO workers were assessed.



**Figure 2.** Schematic of the research study’s main components (The annotated numbers 1 to 4 represent the four research objectives mentioned in Section 1.1). The text (B) in the 2D-Multidimensional aptitude test represents the correct answer out of five choices.

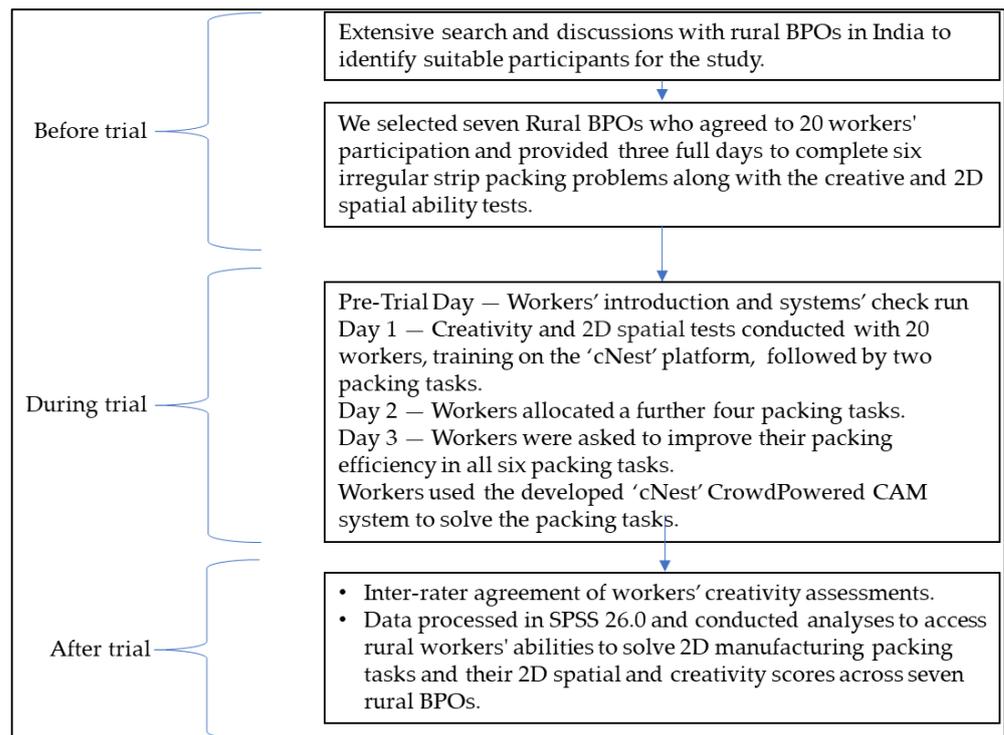


Figure 3. Flowchart to detail the steps carried out at the different research stages.



Figure 4. Locations of the seven rural BPO firms used in the study.

Six benchmark datasets downloaded from the ESICUP website [13] (i.e., Albano, Dagli, Fu, Jakobs1, Jakobs2 and Mao) were used to assess the performance of rural workers experimentally. Originating in the textile industry, the number of items packed in Albano, Dagli, Fu, Jakobs1, Jakobs2 and Mao are 24, 30, 12, 25, 25, and 20, respectively. A CrowdPowered CAM system known as “cNest” was designed and implemented. This system presents workers with a set of 2D shapes which have to be packed within a defined rectangular area using the minimum overall length. The full details of the software used for the study are presented in [12].

The 2D-Multidimensional Aptitude Battery (MAB) was used to assess the spatial rotation ability. The MAB, developed by Jackson [31], is a paper–pencil-based test for measuring 2D spatial intelligence. The test aims to see how well rural workers can visualize the rotation of two-dimensional objects within a given time frame. A sample question is provided in Figure 2. Each problem in this test consists of one figure on the left of a vertical line and five figures on the right (A, B, C, D, E). The workers have to decide which of the five figures on the right is the same as the figure on the left. In Figure 2, picture “B” can look like the figure on the left by “turning” it into a different position on the page. Pictures A, C, D, and E are not the same. They cannot be made to look like the figure on the left by turning them on the page. They would have to be flipped over. A score of “1” is given for a correct answer; otherwise, a score of “0” is given. The test comprises 50 questions to be answered in seven minutes. The maximum score is 50. The test–retest reliability for separately timed test administrations showed a value for performance of 0.96 [32]. This test was chosen because it is easier to understand for people who are not experienced with spatial rotation.

This study utilized the figural Torrance Tests of Creativity Thinking (TTCT) to assess creativity [33]. The Torrance Tests of Creative Thinking (TTCT) is one of the most widely used means for quantifying human creativity and has the following strengths:

1. Over 40 years, longitudinal studies have been conducted, showing its predictive validity.
2. The TTCT figural suits people with limited language proficiency (non-English speakers) [34].
3. It is easy to use because it is administered in a paper-and-pencil format.

The TTCT is grouped into various subtests, including verbal and figural tests. In this research, we used figural tests (Form A) to study the correlation between spatial ability and creativity. These figural tests invite workers to think of ideas (the most interesting and unusual ideas) and to draw them together in various ways. There are three activities: picture construction and two picture completions using pairs of straight lines. The total time taken to complete this test is 30 min (10 min for each activity). It uses three picture-based exercises to assess five mental characteristics: fluency, resistance to premature closure, elaboration, the abstractness of titles, and originality. The definitions of the mental characteristics are given below:

- Fluency: The number of ideas a person expresses through interpretable responses that use the stimulus meaningfully—how many ideas are there in total?
- Originality: The statistical infrequency and unusualness of the response—how different is the idea from others?
- Elaboration: The imagination and exposition of detail is a function of the creative ability, appropriately labelled elaboration—how detailed is the drawing?
- Abstractness of titles: Producing good titles involves synthesizing and organizing thinking processes—how deep and rich can the viewer see the picture?
- Resistance to premature closure: The ability to keep open and delay closure long enough to make the mental leap that makes original ideas possible.

The total creativity score was calculated by summing the scores of the above five factors. Two people scored the figural TTCT using streamlined scoring schema [33] for inter-rater

agreement. The following section analyzed the assessment test data and answered the research questions.

#### 4. Research Results

##### 4.1. Rural Workers' Abilities to Solve 2D Manufacturing Packing Tasks

Figure 4 shows the marginal mean packing efficiency achieved by rural workers in seven BPO firms across six tasks. A two-way ( $7 \times 6$ ) ANOVA was used to determine whether there were main and interaction effects between seven rural BPO firms and six packing tasks on packing efficiency. The analysis shows that there were statistically significant main effects of the BPO firms ( $F(6, 762) = 5.822, p < 0.0005, \text{partial } \eta^2 = 0.044$ ), packing tasks ( $F(5, 762) = 87.059, p < 0.0005, \text{partial } \eta^2 = 0.364$ ), and interaction between packing tasks and rural BPO firms for the packing efficiency scores ( $F(30, 762) = 1.680, p = 0.013, \text{partial } \eta^2 = 0.062$ ). Among the packing tasks, the univariate tests show that only the packing efficiency scores for the Dagli task ( $F(6, 762) = 4.204, p < 0.0005, \text{partial } \eta^2 = 0.032$ ) and Jakobs2 task ( $F(6, 762) = 5.563, p < 0.0005, \text{partial } \eta^2 = 0.042$ ) were statistically different between the rural BPO firms. These results are observed in the plot of the estimated marginal means of the packing efficiency of packing tasks for all seven rural BPO firms (Figure 5).

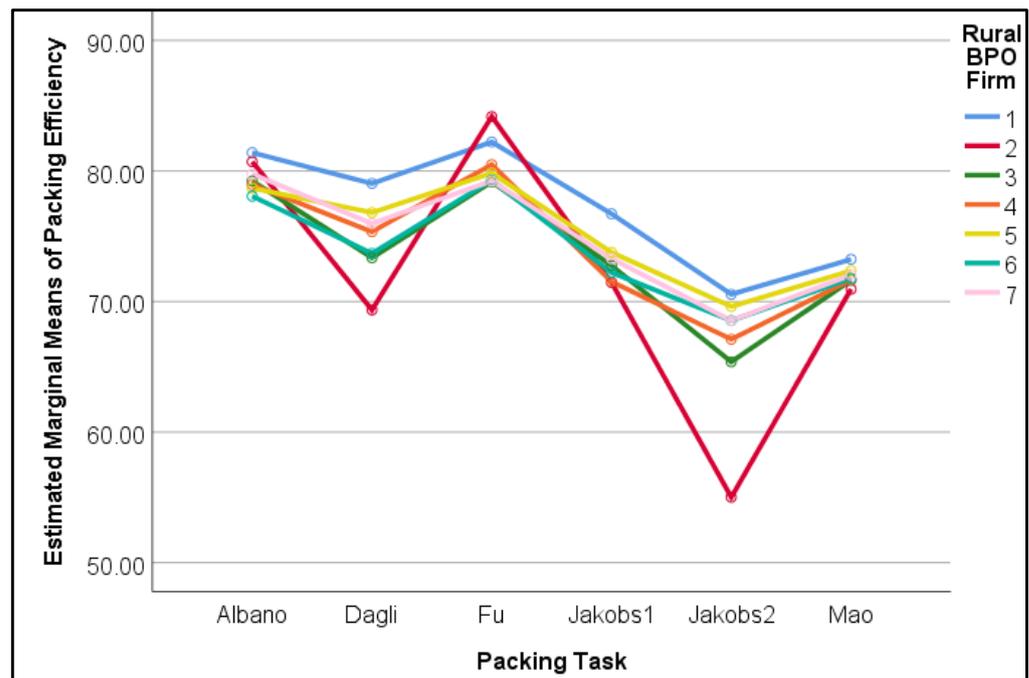
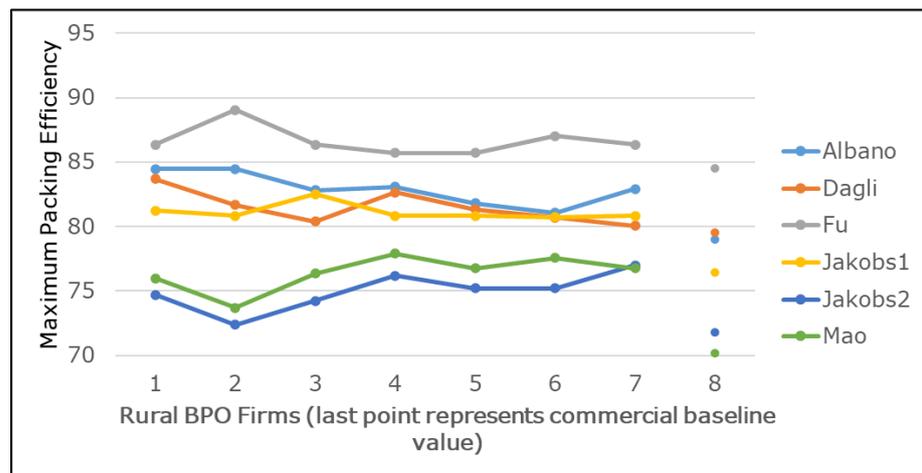
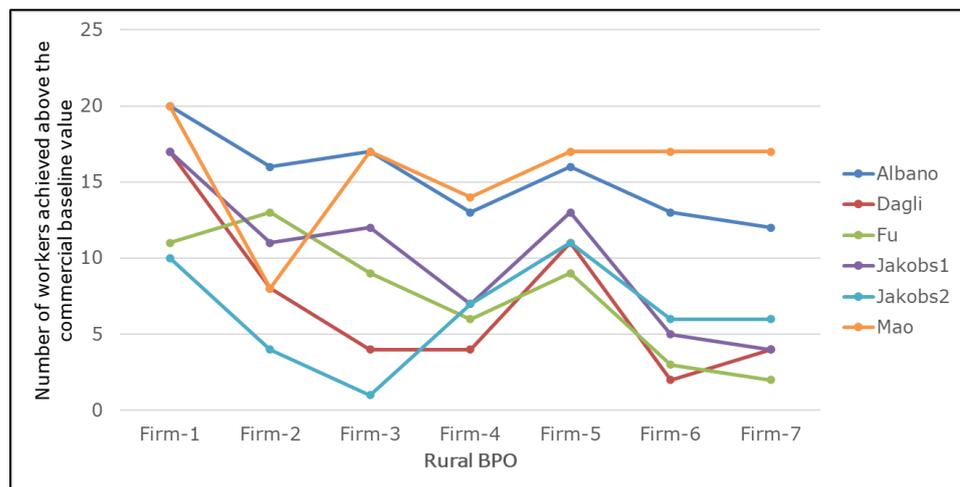


Figure 5. Estimated marginal means of the packing efficiency in packing tasks for all seven rural BPO firms.

Figure 6 compares the maximum packing efficiency scores for all tasks across rural BPO firms and the commercial baseline value [12]. It shows that all of the rural BPO firms achieved higher packing efficiencies for all tasks than the commercial baseline values. The maximum efficiency improvements for the Albano, Dagli, Fu, Jakobs1, Jakobs2, and Mao packing tasks were 5.49, 4.2, 4.6, 6.13, 5.25, and 7.77%, respectively. Figure 7 portrays the number of workers who achieved scores above the commercial baseline value across all seven rural BPO firms and six packing tasks. The figure shows that, on average, more than 75% of the workers achieved better performances for the Albano and Mao tasks in all the BPO firms. However, in every BPO studied, this average percentage was less than 50% for all other tasks.



**Figure 6.** Comparison of the maximum packing efficiency scores across rural BPO firms and commercial algorithm baseline values.



**Figure 7.** Number of workers who achieved above the commercial baseline value across all seven rural BPO firms and six packing tasks.

4.2. Reliability of the TTCT Scoring and Creativity Scores of Rural BPO Workers

Since the scoring of the TTCT test is subjective, the inter-rater agreement is identified by correlating the two researchers’ scores. Table 1 lists the identified correlations between the five measures of creativity. Intraclass correlation coefficients were calculated to check the magnitudes of the inter-rater scores. The inter-rater agreement and the significant values are high, except for the originality and the resistance to premature closure measures.

**Table 1.** Inter-rater agreement and intraclass correlation coefficients for the creativity measures.

Measures	Correlation		Intraclass Correlation Coefficient		Cronbach’s Alpha
	Value	Significance	Value	Significance	
Fluency	0.972		0.964	<0.001	0.983
Originality	0.613	Significant at the level of 0.01 (two-tailed)	0.439		0.753
Elaboration	0.775		0.775		0.872
Abstractness of the title	0.959		0.949		0.974
Resistance to premature closure	0.688		0.656		0.805

The main reason for the variation in scores for the originality measure is that the scoring guideline was abstracted based on the experience with the American population.

For example, one of the researchers localized the scores based on the originality noted in each center, whereas another based the entire originality scoring on the TTCT scoring guideline. In this case, the tacit knowledge of Americans will be different from that of Indian people in rural areas and vice versa. However, to ensure a comparison could be made with other published studies in this research, the final assessment scores used are based on the original scoring guideline.

The difference in the assessment of the Resistance to Premature Closure arises from applying three levels of marking, which are explained by using examples in the guideline. However, the description is not clear enough for each circumstance, and applying the guidelines that ensure consistent assessment between markers is challenging. Therefore, giving marks according to personal interpretations and preferences is subjective. It was agreed to provide one score only if external entities were added to the main drawing. The differences between the two scorers were nullified through this inter-rater reliability study and the subsequent corrections made.

Table 2 presents the mean creativity parameter scores of the workers across seven rural BPO firms. The mean total creativity score ranges between 22 and 44 across the seven firms. The variation between firms is most pronounced for the fluency parameter. The scores obtained for the originality and abstractness of titles are higher only for two BPO firms, whereas the mean scores for elaboration and resistance to the premature closure parameters are low across all firms. The one-way ANOVA was conducted to identify statistical differences between the total creativity scores between firms. A single extreme value in Firm-5 was removed from further analysis to satisfy the following assumption conditions: the total creativity score was normally distributed for the rural BPO firms, as assessed by Shapiro–Wilk’s test ( $p > 0.05$ ), and variances were homogeneous, as assessed by Levene’s test for the equality of variances ( $p = 0.01$ ). The total creativity score was statistically significantly different between rural BPO firms,  $F(6, 131) = 10.308, p < 0.0005$ , effect size  $\omega^2 = 0.288$ , partial  $\eta^2 = 0.321$ ). The mean plot (Figure 8) clearly shows that two clusters of rural BPO firms emerged from these analyses: a high mean group (Firm-4, Firm-6, and Firm-7) and a low mean group (Firm-1, Firm-2, Firm-3, and Firm-5).

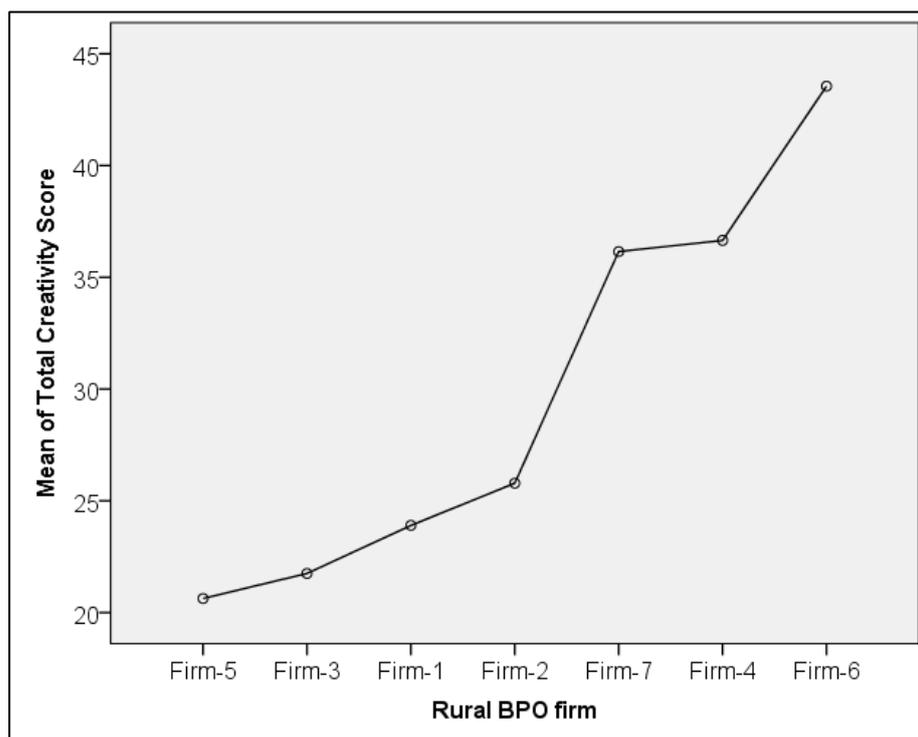


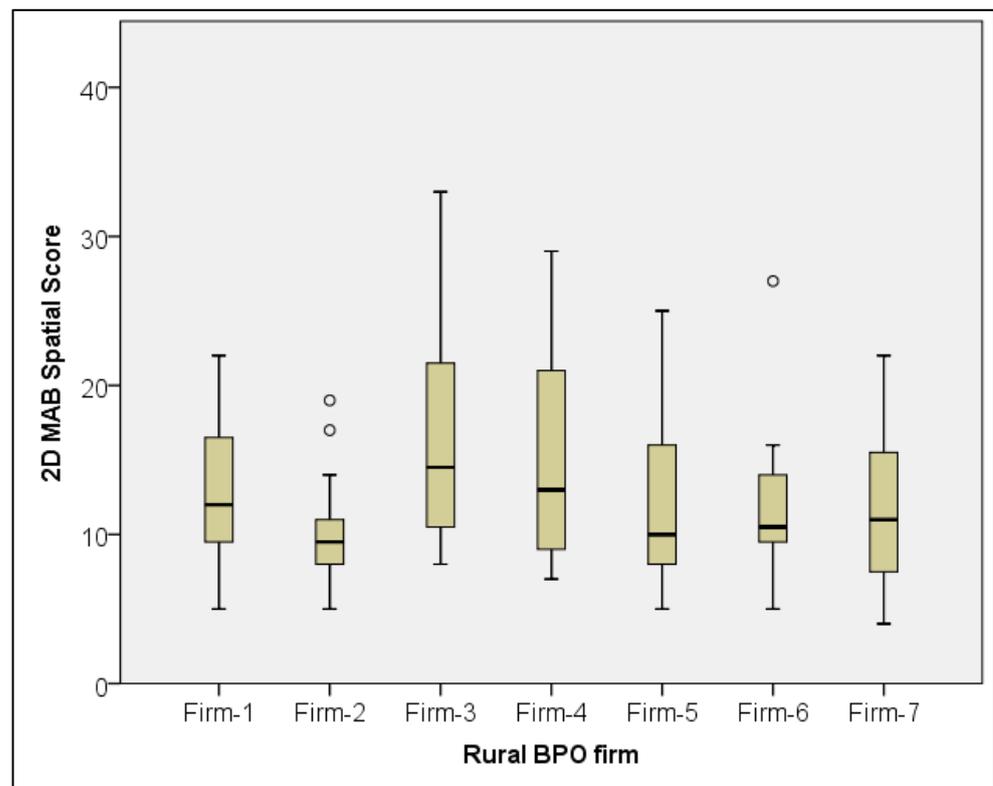
Figure 8. The mean plot of the total creativity scores of seven rural BPO firms.

**Table 2.** Mean creativity parameter scores of the workers across seven rural BPO firms.

Rural BPO Firms	Fluency	Originality	Elaboration	Abstractness of Titles	Resistance to Premature Closure	Total Creativity Score
Firm-1	15	5	3	1	0	24
Firm-2	7	5	5	6	4	26
Firm-3	7	5	4	4	2	22
Firm-4	12	7	5	9	3	37
Firm-5	7	5	4	5	2	23
Firm-6	17	14	4	3	5	44
Firm-7	16	11	4	2	4	36

*4.3. Spatial Ability of Rural Workers*

Figure 9 represents the distributions of 2D MAB scores of seven rural BPO firms. Although the mean spatial scores are almost the same for all firms, higher scores were achieved in Firm-3 than in others. The normality condition and the homogeneity test of variance are not satisfied with these spatial test scores across the rural BPO firms. Therefore, a Kruskal–Wallis H test was used to find firm differences. This means that a rank-based nonparametric test was used to determine if there are statistically significant differences between seven rural BPO groups. The distributions of the 2D MAB scores were statistically significantly different between the groups,  $\chi^2(6) = 14.255, p = 0.027$ . On average, the rural workers were able to answer just 26% of the questions in the 2D spatial test correctly.



**Figure 9.** Distributions of 2D MAB scores across all seven rural BPO firms (outliers are marked in circles).

*4.4. Associations between 2D Packing Tasks, Creativity, and 2D-MAB Skills*

The Pearson correlation was used to assess the strength of the linear associations between the 2D packing efficiency scores of all six tasks, the creativity parameters, and the 2D-MAB scores. Only workers who had completed all six packing tasks were considered in these analyses ( $N = 126$ ). Table 3 reports the Pearson correlations between 2D packing tasks.

Statistically significant correlations were observed for every 2D packing task. Likewise, Table 4 demonstrates that the correlations between the creativity parameters were mostly statistically significant. These results indicate that rural workers consistently achieve 2D packing efficiency for all tasks and creativity parameters. However, the Pearson correlations between the 2D packing tasks, creativity parameters, and 2D spatial scores revealed that only the “fluency” creativity parameter was statistically correlated with the Albano and Jakobs2 packing tasks. The “elaboration” creativity parameter and 2D MAB spatial score were statistically correlated with only the Albano task (Table 5). No direct association was found between the creativity parameters and the 2D MAB spatial scores. These results show no dependable significant associations between the 2D packing tasks, creativity, and spatial reasoning scores.

**Table 3.** Pearson correlations between the 2D packing tasks.

	Albano	Dagli	Fu	Jakobs1	Jakobs2	Mao
Albano	-					
Dagli	0.495 **	-				
Fu	0.521 **	0.500 **	-			
Jakobs1	0.218 *	0.506 **	0.447 **	-		
Jakobs2	0.358 **	0.544 **	0.491 **	0.713 **	-	
Mao	0.243 **	0.512 **	0.287 **	0.499 **	0.643 **	-

\*\* Correlation is significant at the 0.01 level (2-tailed). \* Correlation is significant at the 0.05 level (2-tailed).

**Table 4.** Correlations between creativity parameters.

	Fluency	Originality	Elaboration	Abstractness of Titles	Resistance to Premature Closure
Fluency	-				
Originality	0.765 **	-			
Elaboration	0.388 **	0.476 **	-		
Abstractness of Titles	-	0.193 *	0.623 **	-	
Resistance to Premature Closure	0.450 **	0.712 **	0.397 **	0.251 **	-

\*\* Correlation is significant at the 0.01 level (2-tailed). \* Correlation is significant at the 0.05 level (2-tailed).

**Table 5.** Pearson correlations between the 2D packing tasks, creativity parameters, and 2D spatial score.

		2D Packing Tasks	
		Albano	Jakobs2
Creativity parameters	Fluency	0.188 *	0.204 *
	Elaboration	0.188 *	
2D MAB spatial score		0.186 *	

\* Correlation is significant at the 0.05 level (2-tailed).

## 5. Discussion

### 5.1. Motivation and Novelty of the Study

Knowledge, learning, and innovation are of paramount importance for bridging urban–rural gaps, especially in employment. The growing number of rural BPO firms in India (over 100 in 2014) suggests that reaching rural workers through BPO firms is an increasingly viable option that improves the communication infrastructure in these firms and the surrounding areas. The rural BPOs provide considerable employment opportunities in and around the surrounding regions with low attrition employment rates compared to urban firms. However, most of the rural BPO centers in India are predominately occupied with data entry jobs. Moving from unskilled to skilled jobs is a significant challenge for these rural BPO centers. Integrating rural BPO firms into the workflow that supports core manufacturing processes could provide workers with skilled, sustainable job opportunities. This research aims to bring high-value, sustainable, skilled spatial reasoning business jobs to rural workers.

This research tested workers' creative and 2D spatial rotation abilities and their skills to solve 2D manufacturing packing tasks and investigated their possible associations.

### 5.2. Systematic Study at Rural BPOs

A three-day study was conducted with seven rural BPO organizations, which agreed to provide 20 workers to participate in all three full days to complete six irregular strip packing problems and also to do the tests to access creative and spatial abilities. The 2D-Multidimensional Aptitude Battery (MAB) spatial test and the Torrance Tests of Creative Thinking (TTCT) test were chosen for this study due to their high test-retest reliabilities (demonstrated in the literature) and ease of understanding for people who are not experienced in these types of assessments. Both of these tests were administered as per the instructions provided by the original authors. Six irregular strip packing benchmark problems utilized by the EURO Special Interest Group on Cutting and Packing (ESICUP) were chosen to assess the performance of rural workers. All rural workers quickly learnt the "cNest" CAM system usage and effectively utilized it to solve the packing problems. The three-day schedule was adhered to across all the seven rural BPOs studies, which ensured a relevant comparison of the study results across them.

### 5.3. Meritorious Study Results

The study revealed that all rural BPO firms achieved higher packing efficiencies in all tasks than the commercial baseline values. The maximum efficiency improvement was to 8%. This result answers the first objective, which aimed to quantify workers' performances in 2D manufacturing packing problems. These incremental packing efficiency percentages will significantly reduce manufacturing wastage. The possibility of increasing the packing efficiency compared to the results of automated commercial algorithms demonstrates the feasibility of crowdsourcing potential spatial manufacturing optimization tasks to rural BPO firms. Also, the consistency displayed by workers when solving all six packing tasks shows this proposition's viability. Demonstrating this viability is significant, considering that workers did not have experience in spatial tasks and possessed limited English language proficiency. The software developed for this study (cNest—a CrowdPowered CAM system) provided an effective computer user interface for workers to solve spatial problems by freely rotating objects and obtaining real-time feedback. These results suggest that rural crowdsourcing can lead to effective job creation and skill development and can support industries to improve engineering CAD/CAM geometric solutions for a modest cost.

### 5.4. Study Identification of Scope for Improvement

Although all rural BPO firms achieved higher packing efficiencies in all tasks, not all participating workers accomplished them. Less than 50% of the workers did not score higher efficiencies for most packing tasks in every firm. In commercial services, all workers must produce good results for all packing tasks. This issue highlights the workers who require training for this new form of spatial task.

### 5.5. Study Recognition of Possible Training Methods for Workers

A possible approach to training spatial tasks could be through spatial reasoning and creativity tests. The results tabulated in Table 2 and Figure 9 answer the second and third objectives (i.e., to quantify the rural workers' 2D spatial reasoning and creative abilities). Currently, the mean 2D spatial test score of rural BPO firms is less than the results reported in the literature (Table 6). Compared to the observed average score of 13 in rural BPO firms (Figure 8), the literature results present an average spatial test score of about 30.

Also, the creativity parameter scores of rural BPO workers are compared with some of the literature results from adult participants (Table 7). The comparison of Tables 2 and 7 reveals that the total creativity scores (mean range: 48 to 64) reported in the literature are much higher than the rural BPO firms' total creativity scores (mean range: 23–44). The mean scores for the fluency and originality of rural BPO workers are on par with the other

observed results, except for those for Firm-2, Firm-3, and Firm-5. However, the rural BPO workers’ mean scores for elaboration, abstractness of title, and resistance to premature closure are significantly less than the results reported in the literature.

**Table 6.** Literature results of 2D MAB spatial test scores.

Participants	Number of Participants	2D MAB Spatial Score	
		Mean	Standard Deviation
Male school students [35]	374	31.74	8.83
Female school students [35]	403	28.43	9.32
School students [36]	337	30.18	11.27

**Table 7.** Creativity parameter scores reported in the literature for adult participants.

Participants	Number of Participants	Fluency	Originality	Elaboration	Abstractness of Titles	Resistance to Premature Closure
University day students [37]	24	17.4	13.2	6.3	7.8	7
University evening students [37]	26	17	13.2	5	7.3	5.6
Executive MBA [37]	34	20.1	14.8	3.7	7.8	4.5
University students [38]	30	19.07	13.37	9.5	5.57	2.37
Adults [38]	360	18.96	12.8	9.09	7.56	1.75

The low scores of rural BPO workers in the Multidimensional Aptitude Battery (MAB) for 2D spatial mental rotation and the Torrance Tests of Creative Thinking (TTCT) for creativity assessment could be due to time limitations, difficulty in expressing their thoughts explicitly through the drawing medium, minimal exposure to a variety of shapes and spaces, and poor drawing skills. Due to these possible reasons for low scores, no consistent significant correlations were identified between 2D packing tasks, creativity, and the 2D MAB spatial scores. Also, the skills involving perceiving objects and carrying out mental spatial rotations seem to differ from those of imaging novel objects based on an incomplete picture and expressing them through a drawing medium.

The study answered objective four, that no dependable significant associations or correlations exist between the performance in 2D manufacturing packing problems and 2D spatial and creative abilities. Since the associations between creativity and spatial rotational skills to achieve higher packing efficiencies are unclear, developing a training program using cross-transfer knowledge from one activity to another is questionable in rural BPO environments. Considering the statistically significant correlations between the 2D packing tasks, training could be more efficient if it aligned with the packing tasks. The assessment identified exceptionally talented individual workers for all packing tasks and in the spatial ability and creativity tests in all seven rural firms. So, given that most of the workers are graduates and a small pool of talented workers already exists, only a small amount of focused training could improve the performance to the level required for commercial crowdsourcing purposes.

*5.6. The Future Scope of This Research*

Thus, the next step in this work is to develop focused training platforms to develop the ability of rural workers to understand and solve different forms of spatial reasoning tasks with the long-term goal of enabling sustained skilled employment. There is also an open research question regarding the cognitive and social influences of rural and Indian-nation-based workers versus urban and American workers. For example, it has been suggested that the playing of computer games could be associated with the development of spatial reasoning skills. While this was beyond the scope of the investigation, it is certainly a topic that is worthy of investigation.

## 6. Conclusions

This research assessed, for the first time, the potential of distributed geometric tasks to provide sustainable rural employment by examining the capabilities of workers. The results indicate that, when compared to commercial automated algorithms, rural BPO firms from various states in India can generate similar performances in 2D packing tasks. However, there is also a clear need to enhance spatial skills to elevate the performances of all rural workers. The research results suggest that dedicated spatial skill training programs tailored to specific crowdsourcing tasks are crucial. Simply transferring knowledge from creativity training or other general IT skills is not sufficient. Future research will aim to devise a structured workflow model for outsourcing spatial manufacturing tasks to rural firms to bridge the urban–rural business and knowledge divide. The immediate practical application of this study is that it demonstrates the feasibility of delivering improved performances for industrial tasks, such as 2D metal sheet packing and 3D container logistics via rural BPO centers.

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